



Recent Developments

- European expansion funding secured
- New CEO Richard Almeida
- Now 107 customers
- Current traffic
 - >700Mb/s switched
 - >3Gb/s total
- LoNAP interconnect extended
- Major web site re-design



Expansion Funding

- New Investment round signed-off end July ©
- £6M \approx 8.5M \approx \$9.5M
- Main investment from:
 - existing investors GMT Communication Partners
 - new Munich-based investors PolyTechnos
- Funding for expanding operations into Netherlands and Germany during 2004 initially
- decision on which of Amsterdam or Frankfurt to go live first soon
 - feedback on preferred cities/sites welcome



Locations

- London
 - Redbus Interhouse: 3 sites
 - Telehouse: 2 sites
 - Global Switch: 1 site
 - TeleCity: 1 site
- Hamburg
 - Telehouse
- Amsterdam
 - 3 sites planned Q4 03/Q1 04
- Frankfurt
 - 3 sites planned Q4 03/Q1 04



Customer Growth

Public and Private Peering	57
Multi-lateral peering participants	38
Transit Providers	12
Access Providers ADSL, Metro Ethernet	6
Transit-buying only	22
TOTAL Customers	107



LoNAP Interconnect

- See http://www.xchangepoint.net/info/Xchange-LoNAP.ppt for background
- Has been running smoothly for around 9 months now
 - to date only point-to-point private VLANs
- 12 XchangePoint customers and 8 LoNAP members participating - total 29 VLANs
- About 7.5Mb/s traffic through interconnect
- Extended agreement last week
 - will run for at least another 6 months
 - added shared public IPv4 and IPv6 peering VLANs in neutral address space



Contact Details

CTO: Keith Mitchell

CEO: Richard Almeida

Business Development: Gian Walker

Web: www.xchangepoint.net

E-mail: info@xchangepoint.net

Phone: +44 20 7395 6020

Presentation:

http://www.xchangepoint.net/info/ripe46-eix.ppt