

# RIPE NCC Administration 2008 and Draft Charging Scheme 2009

Jochem de Ruig Chief Financial Officer



### Billing & contract administration

- Structure information and website
- Upcoming changes

### **Draft Charging Scheme 2009**

- Membership developments
- Draft Charging Scheme 2009

#### **Question / Answers**



### **Status Russian Billing 2008**

- Contract structure for Russian
  - Standard Service Agreement (SSA) framework contract
  - Transaction contract (SA) and act of acceptance per invoice/payment
- Service fee (no membership fee)
- Russian VAT not applicable
- Service fee CIT, no withholding of income and deductible
- RIPE NCC proof of residency in NL for tax purposes
- All documents → dual language documents
- Yearly invoices possible less costs, more efficient and easier, less chances to default on payment



#### Russian documents on-line

http://www.ripe.net/membership/billing/russian/



#### regional-russia

Subscriptions

Message Archives

This mailing list is to provide a forum to discuss Internet resource issues relevant to Russia and surrounding countries.

#### Documentation

The Russian Fact Book provides information for Russian members of the RIPE NCC on topics including:

- Setting up an LIR
- RIPE NCC corporate and billing documents
- Legal issues for Russian members

Below, you can also find PDF versions of the Russian Invoice Template and other documents that we send to our Russian and Ukrainian members.

#### Russian fact book

- Russian Fact Book (in English) (pdf 241 KB)
- Russian Fact Book (in Russian) Новый Локальный Интернет-Реестр (LIR) в России (pdf 320 KB)
- Russian Fact Book Appendix (in Russian) Приложение (pdf 234 KB)

#### Templates

Russian Invoice Template - Cust (adf 52 KB)





**Billing Score Calculation** 

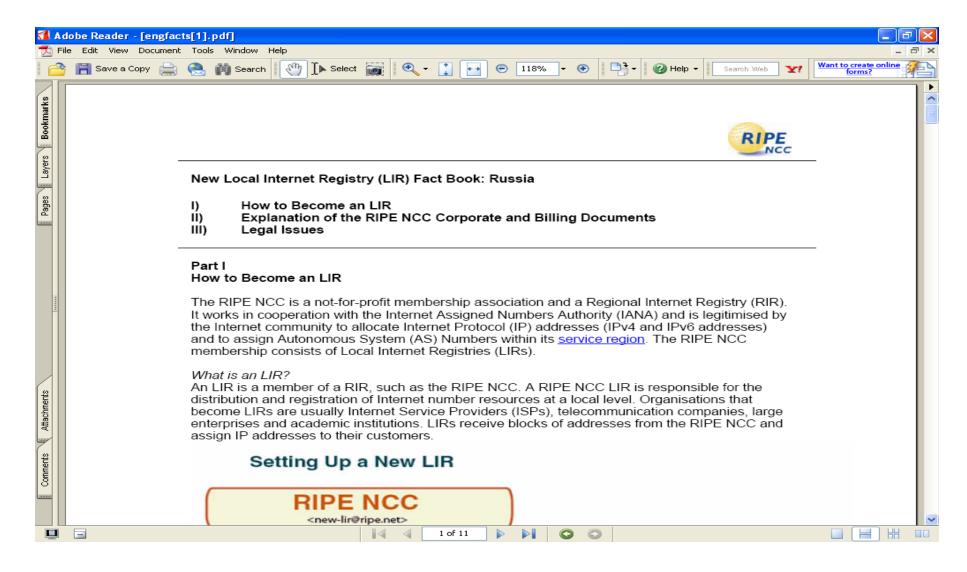
Information for members from Russia and Ukraine

Tax Information

Contact Billing



#### Russian fact sheet







# **Upcoming changes**

New billing system implemented in October 2008

New Direct End User fees implemented November 2008

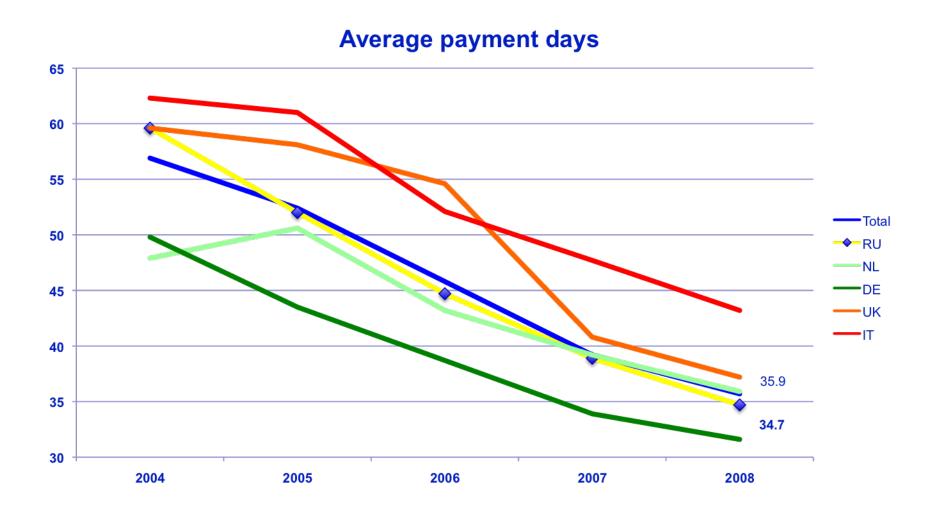
No changes to current set up for Russian members

No changes to current invoicing time line





#### 5 Years of Russian invoices





### **Draft RIPE NCC Charging Scheme 2009**

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#### **Budget & Charging Scheme Procedure**

Expenses budget

Target surplus / deficit set

Income required

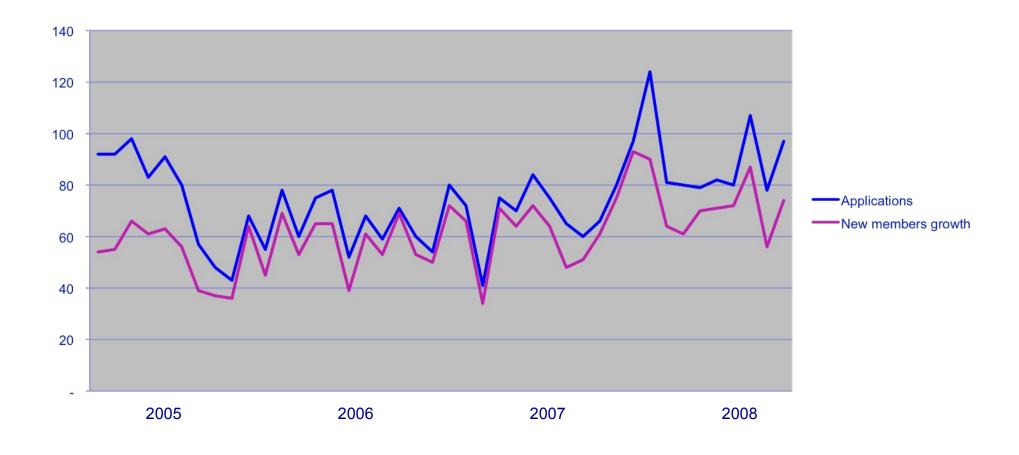
Membership development analysis

**Charging Scheme** 



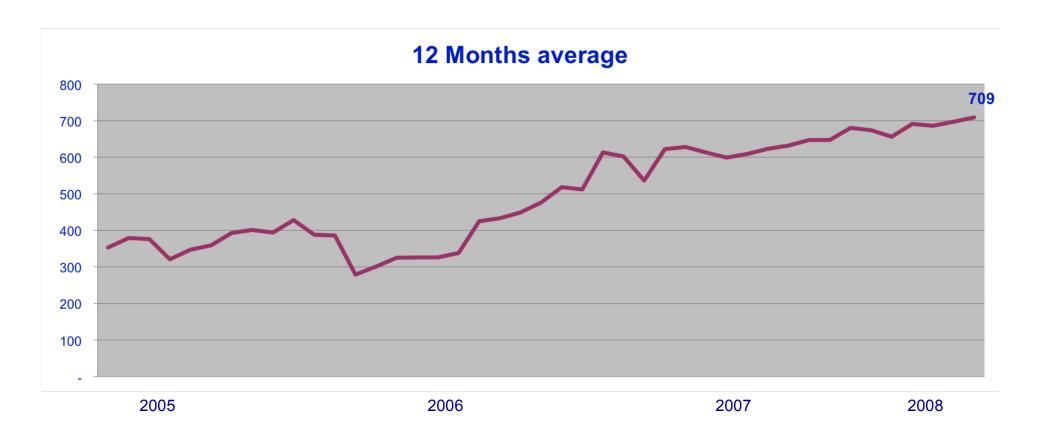


### Membership growth - New members I



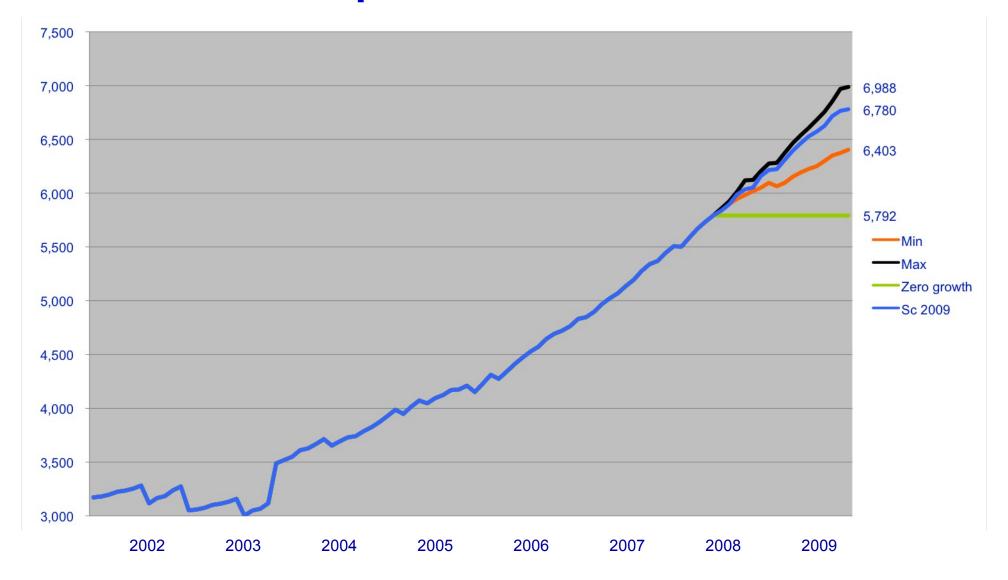


# Membership growth - New Members II





#### **Membership Growth Prediction**





# **Estimated Membership 2009**

No of Regs	2005	2006	2007	Projection	Est.
No of Regs		2000	2007	2008	2009
Extra Small	1,366	1,553	1,977	2,037	1,436
Small	1,971	2,202	2,314	2,755	3,674
Medium	697	768	860	1,009	1,336
Large	137	160	175	202	267
Extra Large	39	39	43	52	67
Total Membership	4,210	4,722	5,369	6,055	6,780
Net growth %	10%	12%	14%	13%	12%



# **Draft Charging Scheme 2009**

- Service Fee remain the same as 2008
- No Admin fee to stimulate up-to-date registration
- All assignments are scored in the billing score algorithm
- No changes to the billing category boundaries
- Additional End User Charging Scheme





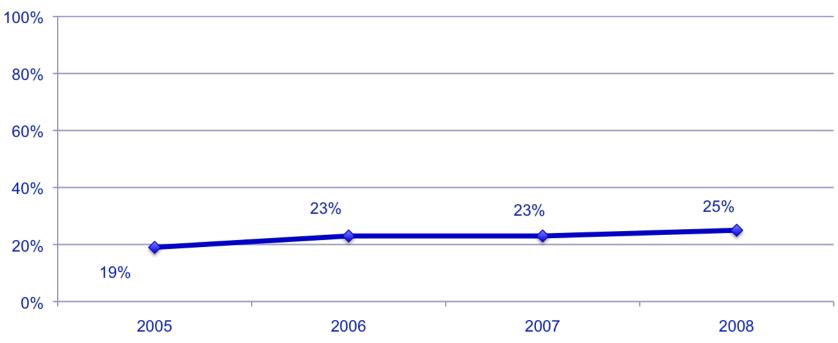
# Change in scoring for Existing member

Alloc/assign	Age	Alloc score Age score		Score
IPv4 / 19	2007	4 15		60
IPv4 / 19	2002	4	10	40
IPv6 / 32	2003	1	11	11
ASN	2004	1	12	12
	123			



### Category difference over past 4 years





- Small differences in changes over 4 years
- No major impact different scoring PI and ASN



### **Direct End User Charging Scheme**

- Separate contract signed with End Users
- Administration fee sign up fee
- Maintenance fee same as for members
  - First year Extra Small
  - Following years based scoring algorithm (same as for members)
- Becomes effective upon consensus of the policy after the General Meeting





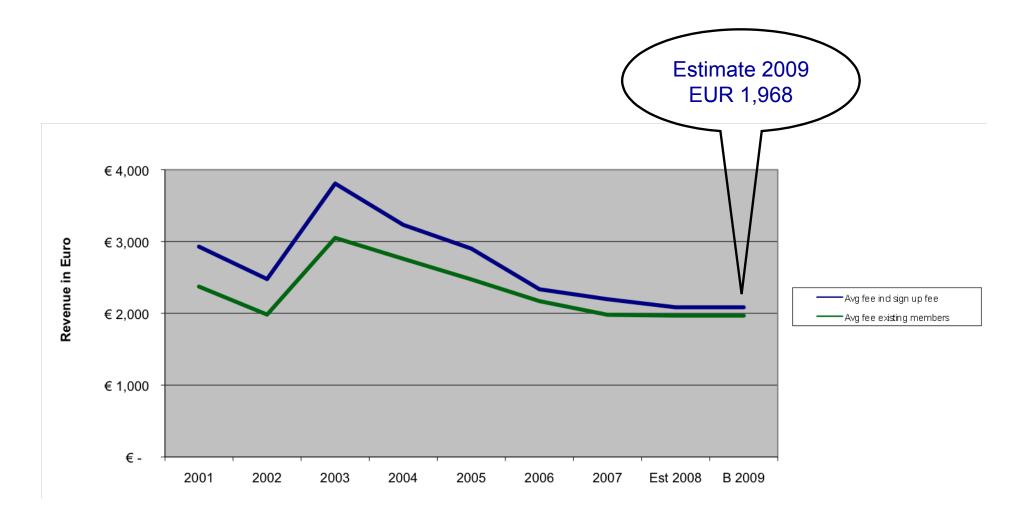
#### **Service Fees 2009**

#### In EUR

Size	2005	2006	2007	2008	2009	Per Q	Per HY
Extra Small	1,750	1,500	1,300	1,300	1,300	325	650
Small	2,250	2,000	1,800	1,800	1,800	450	900
Medium	3,150	2,750	2,550	2,550	2,550	638	1,275
Large	4,750	4,250	4,100	4,100	4,100	1,025	2,050
Extra Large	6,500	5,750	5,500	5,500	5,500	1,375	2,750
Sign up fee	2,000	2,000	2,000	2,000	2,000	_	-
Admin fee	1,250	1,000	1,000	1,000	-	_	-



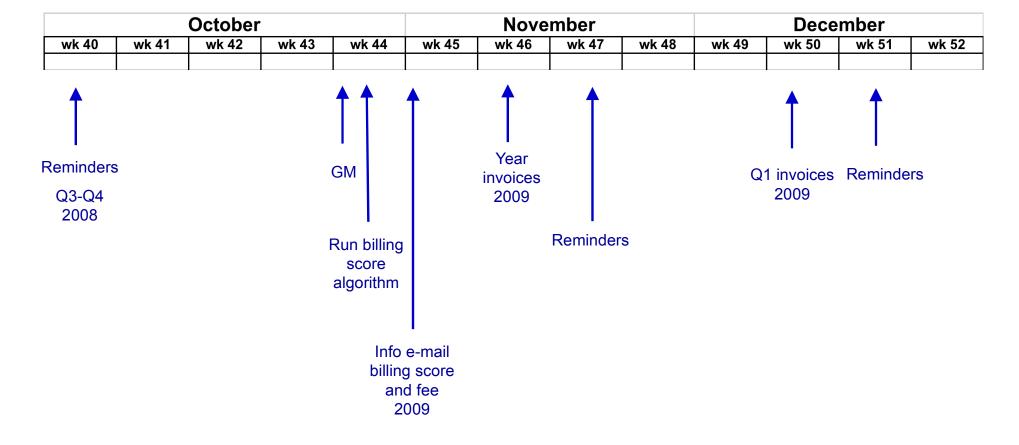
# RIPE Average Fee development 2001 – 2009





#### Invoicing & Charging Scheme Timeline

#### 2008





# Questions?

