



RIPE NCC Financial update 2007

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Chief Financial Officer



Financial Status 30 September 2007

- Continuous membership growth: 30 Sept 2007
- Membership 30 September 2007: 5,195 (2006: 4,)
- Expenditure below budget -6% but above 2006 +15%
- Operational exp. below budget -2% (2006: + 21%)
- Surplus: EUR 1.1 Million for 2007 (above B2007)

Income Year to Date 2007

In kEUR

1 January 2007 - 30 June 2007

	Actual FH 2007	Budget FH 2007	Variance FY07 vs Bud FY07	
<u>Income</u>				
Fee	5,827	5,279	548	10%
RIPE Meeting	94	125	(31)	-25%
Other income	46	58	(12)	-20%
Total Income	5,967	5,462	505	9%

- Membership growth

- net members growth +44% vs Budget 2007,
- new applications +45% vs Budget 2007

- RIPE meeting income below budget fewer attendees

Income Year to Date 2007

In kEUR

1 January 2007 - 30 June 2007

	Actual FH 2007	Actual FH 2006	Variance FY07 vs FY06	
<u>Income</u>				
Fee	5,827	5,724	103	2%
RIPE Meeting	94	78	16	21%
Other income	46	107	(61)	-57%
Total Income	5,967	5,909	58	1%

- Service fee income above 2006

- new applications +10% vs actual 2006
- net members growth +51% vs actual 2006,
- average fee decrease -9% vs actual 2006

- Other income below last year → invoice timing Jun/Jul

Expenses Year to Date 2007

In kEUR

1 January 2007 - 30 June 2007

Expenditures

	Actual FH 2007	Budget FH 2007	Variance FY07 vs Bud FY07	
Personnel	3,484	3,483	1	0%
General Operating expenses	1,317	1,418	(101)	-7%
RIPE Meeting	189	183	6	3%
Training Courses	168	142	26	18%
Regional Meetings	-	40	(40)	-100%
Financial Expenses	27	36	(9)	-25%
Subtotal Operational expenses	5,185	5,302	(117)	
Miscellaneous expenses	34	166	(132)	-79%
Depreciation	166	384	(218)	-57%
Total Expenses	5,385	5,851	(466)	-8%

• Expenses below budget – 8%

- Personnel expenses on budget FTE currently 98.6 vs 98.9 for the budget
- Operating expenses -7%, consultancy +52% vs budget, other items -15% vs budget
- Miscellaneous expenses and depreciation below budget -45%

Expenses Year to Date 2007

In kEUR

1 January 2007 - 30 June 2007

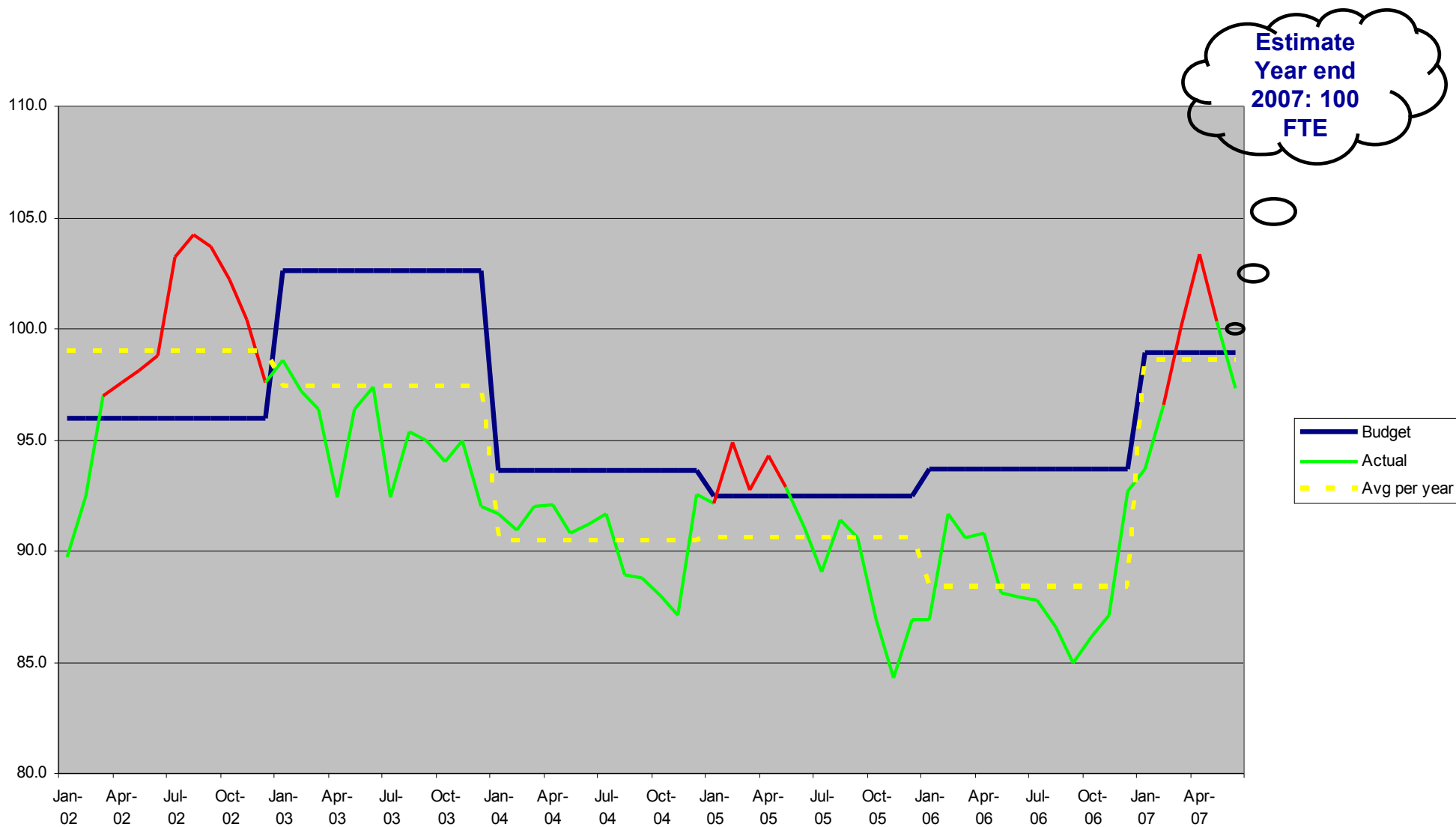
Expenditures

	Actual FH 2007	Actual FH 2006	Variance FY07 vs FY06	
Personnel	3,484	2,815	669	24%
General Operating expenses	1,317	1,107	210	19%
RIPE Meeting	189	239	(50)	-21%
Training Courses	168	148	20	14%
Regional Meetings	-	46	(46)	-100%
Financial Expenses	27	24	3	13%
Subtotal Operational expenses	5,185	4,379	806	
Miscellaneous expenses	34	163	(129)	-79%
Depreciation	166	300	(134)	-45%
Total Expenses	5,385	4,842	543	11%

- Expenses above 2006 +11%

- Personnel expenses +24%, FTE +10% (currently 98.6 vs 89.3 in 2006)
- Operating expenses +19%, all up apart from ICANN/ISOC contribution -20% vs 2006
- Miscellaneous & Depreciation expenses down by 57% vs 2006

FTE development 2002- 2007



Profit & Loss FH 2007

In kEUR

1 January 2007 - 30 September 2007

	Actual YtD 2007	Budget YtD 2007	Actual YtD 2006	Variance FY07 vs Bud FY07		Variance FY07 vs FY06	
<u>Income</u>							
Fee	8,752	7,941	8,577	811	10%	175	2%
RIPE Meeting	94	250	78	(156)	-62%	16	21%
Other income	141	87	170	55	63%	(29)	-17%
Total Income	8,987	8,277	8,825	710	9%	162	2%
<u>Expenditures</u>							
Personnel	5,238	5,224	4,260	14	0%	978	23%
General Operating expenses	2,102	2,121	1,624	(19)	-1%	478	29%
RIPE Meeting	200	358	245	(158)	-44%	(45)	-18%
Training Courses	266	213	216	53	25%	50	23%
Regional Meetings	9	40	92	(31)	-78%	(83)	-90%
Financial Expenses	35	54	33	(19)	-35%	2	6%
Subtotal Operational expenses	7,850	8,010	6,470	(160)	-2%	1,380	21%
Miscellaneous expenses	156	248	247	(92)	-37%	(91)	-37%
Depreciation	255	577	456	(322)	-56%	(201)	-44%
Total Expenses	8,261	8,835	7,173	(574)	-6%	1,088	15%
Surplus/Deficit before interest income	726	(557)	1,652	1,283		(926)	
Interest income	407	357	300	50	14%	107	36%
Surplus / Deficit	1,133	(200)	1,952	1,333		(819)	

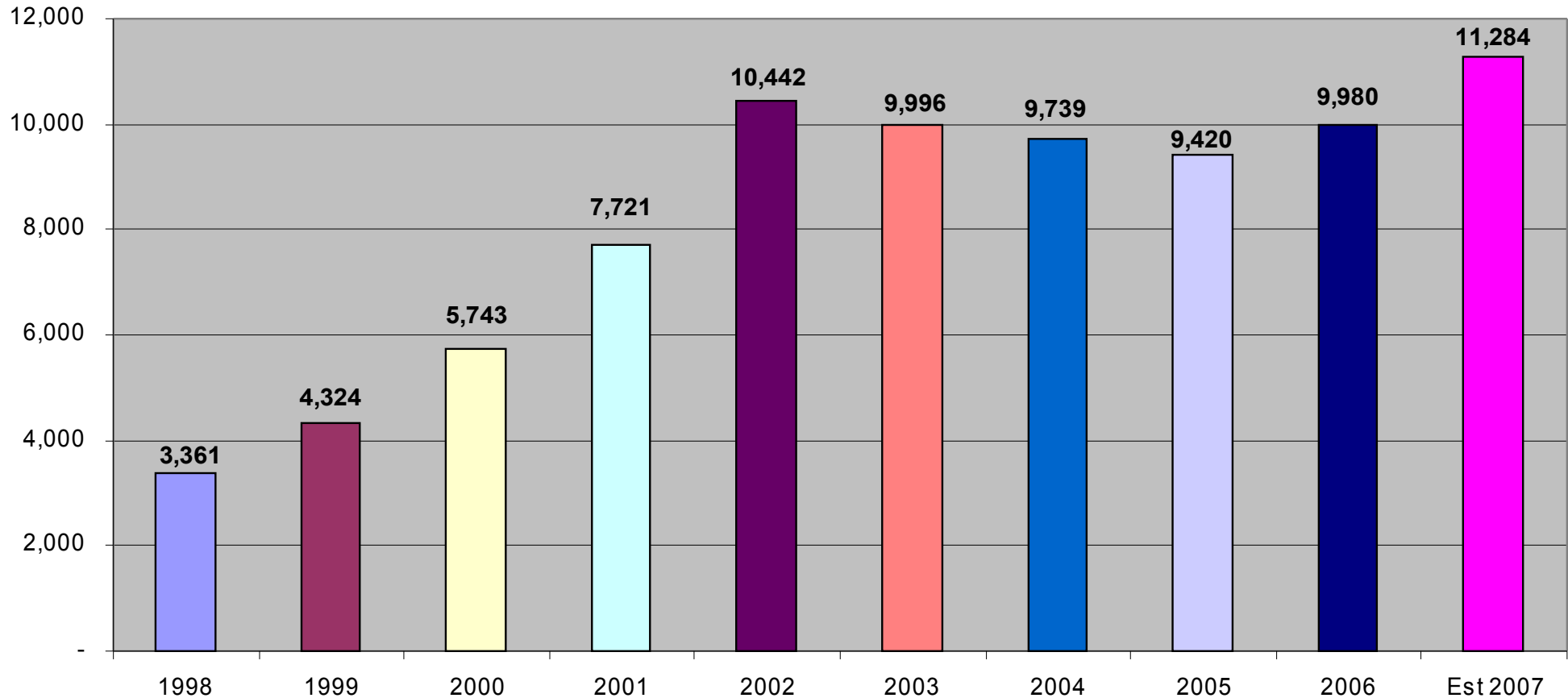


Financial outlook 2007

- Revenue estimated EUR 11.8 Million
 - Membership per 30 September 2007: 5,195 (30 September 2006: 4,)
- Expenses estimated EUR 11.3 Million
 - Personnel costs approximately on budget
 - Operational expenses up from budget
 - RIPE Meeting expenses above budget
 - Bad Debts and Depreciation expenses below budget
- Increased interest income +10% (0.5 Million)
- Surplus expected from EUR 1.0 Million

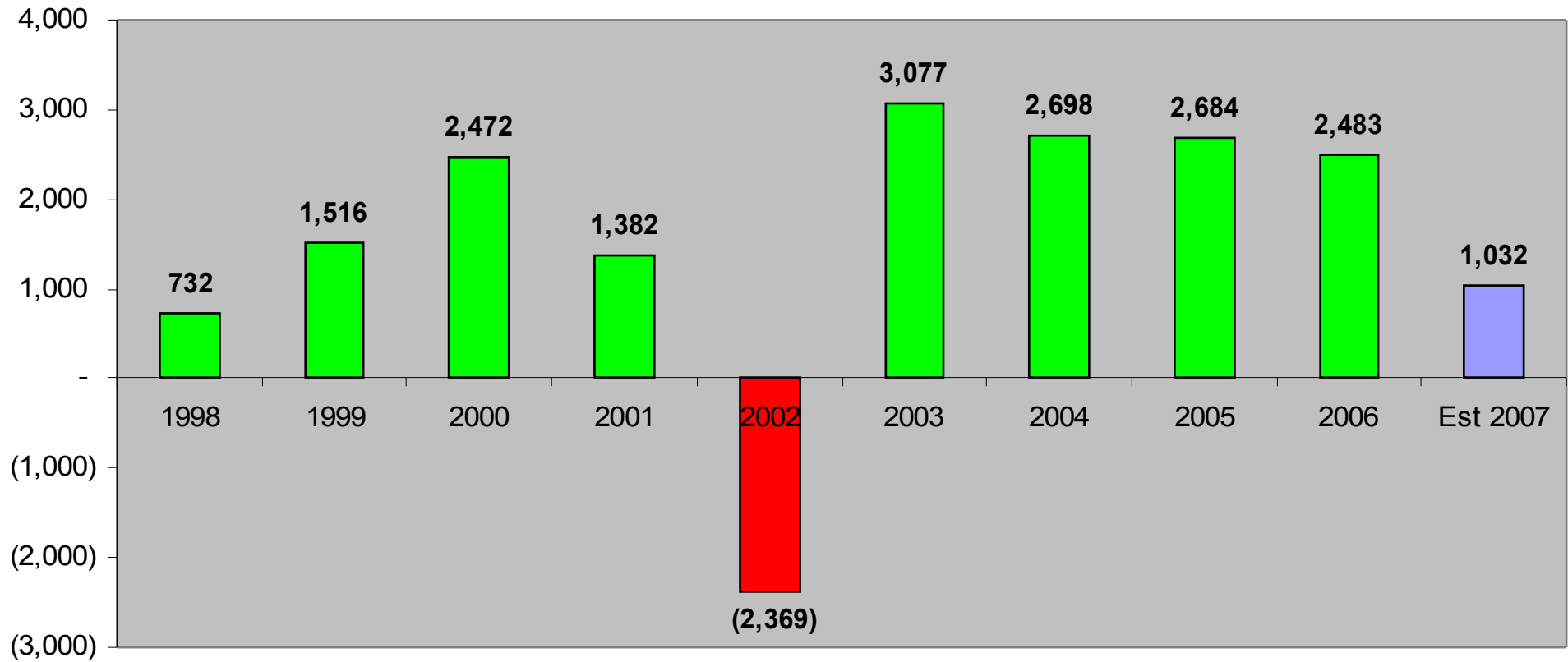
Expenses development 1998 – Est 2007

In KEUR



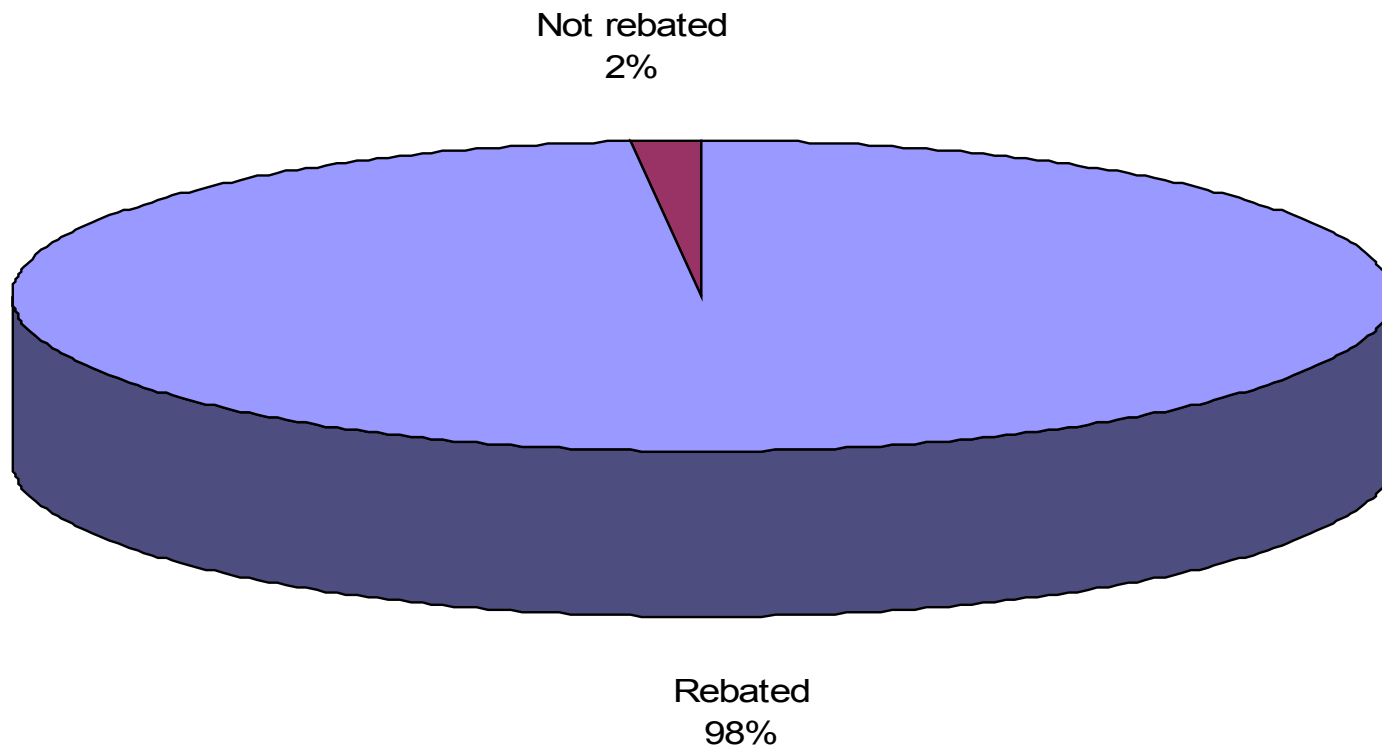
Surplus / Deficit 1998 – Est 2007

In KEUR



Rebate 2007

- Total Rebate EUR 2,500,000, 98% rebated



Questions?