



RIPE NCC Financial Report 2008

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Financial Highlights 2008

- No effects on reserve caused by financial crisis
- Expenses 2008 were below budget -9%
 - Operational expenses 2008 above budget +2%
- Membership growth in 2008 to 6,064 (+14% vs 2007)
- Surplus above budget: 2,824 KEUR for 2008
- Increase in capital to EUR 16.6 million,
 - 142% of expense, excluding one off Personnel Fund 125%

Income 2008 - I

in kEUR	Actual Year 2008	Budget 2008	Variance FY08 vs Bud FY08	
<u>Income</u>				
Service fees	11,425	10,920	505	5%
Sign up fees	1,918	1,092	826	76%
RIPE Meeting	303	218	85	39%
Other income	149	206	(57)	-28%
Total Income	13,795	12,436	1,359	11%

- **Service Fees +5% vs B 2008**

- Membership per 31 December 2008: 6,064 vs B2008: 5,945

- **Sign up Fees + 76% vs B 2008 – 942 New LIRs in 2008**

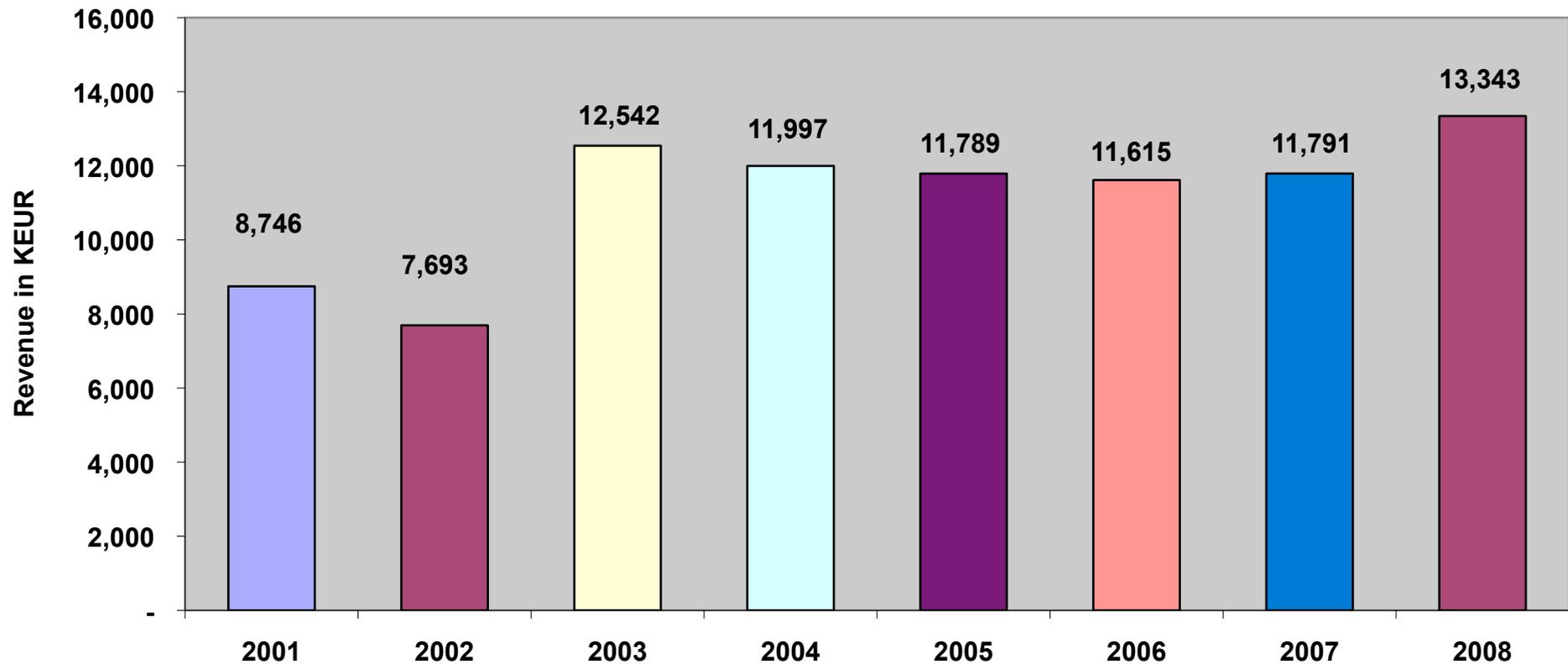
- **RIPE Meeting + 39% compared to Budget 2008**

Income 2008 - II

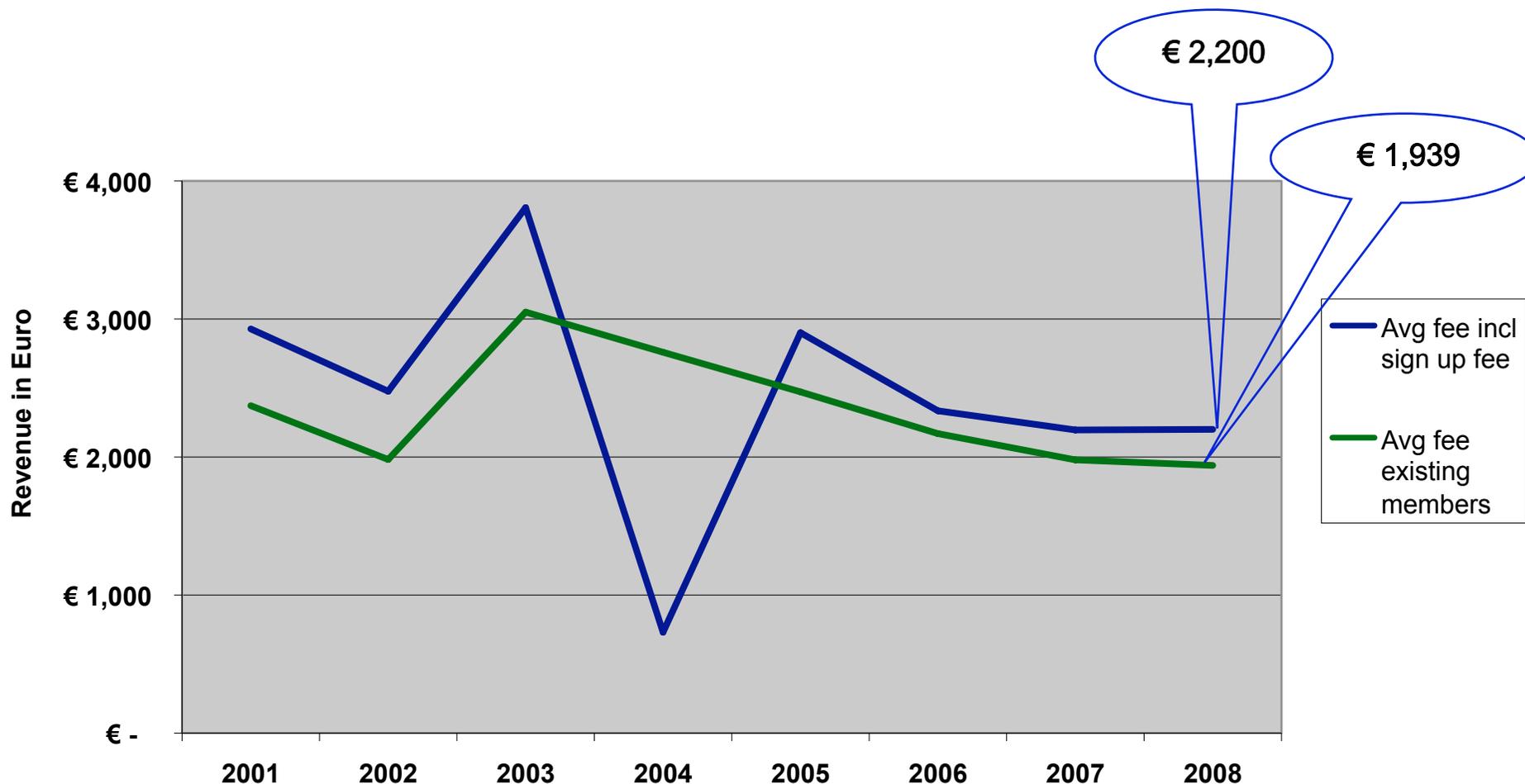
in kEUR	Actual Year 2008	Actual Year 2007	Variance FY08 vs FY07	
<u>Income</u>				
Service fees	11,425	9,951	1,474	15%
Sign up fees	1,918	1,840	78	4%
RIPE Meeting	303	219	84	38%
Other income	149	186	(37)	-20%
Total Income	13,795	12,196	1,599	13%

- Service fee Income +15% vs 2007
 - Membership per 31 December 2008: 6,064 vs 2007: 5,369 (+795 members)
- Sign up fees ↑ - 1,082 applications 2008 vs 957 in 2007
- RIPE Meeting income ↑ - more attendees and sponsors
- Other income ↓ - ICANN revaluation

Service Fee income 2001 – 2008



Average Service fee development 2001 – 2008



Expenses 2008 - I

in kEUR <u>Expenditures</u>	Actual Year 2008	Budget 2008	Variance FY08 vs Bud FY08	
Personnel	7,634	7,776	(142)	-2%
General Operating expenses	3,355	3,241	114	4%
RIPE Meeting	816	539	277	51%
Training Courses	276	315	(39)	-12%
Regional Meetings	119	138	(19)	-14%
Financial Expenses	80	70	10	14%
Subtotal Operational expenses	12,280	12,079	201	2%
Miscellaneous expenses	(1,339)	250	(1,589)	-636%
Depreciation	787	596	191	32%
Total Expenses	11,728	12,925	(1,197)	-9%

- Expenses below budget -9%
- Operational Expenses 2% above budget
 - Personnel expenses -2%, FTE +1% (107 vs 105.6 in the Budget 2008)
 - Operating expenses, consultancy up from budget, ER up from budget
 - RIPE Meeting expenses +51%, combination of high attendance & expensive locations

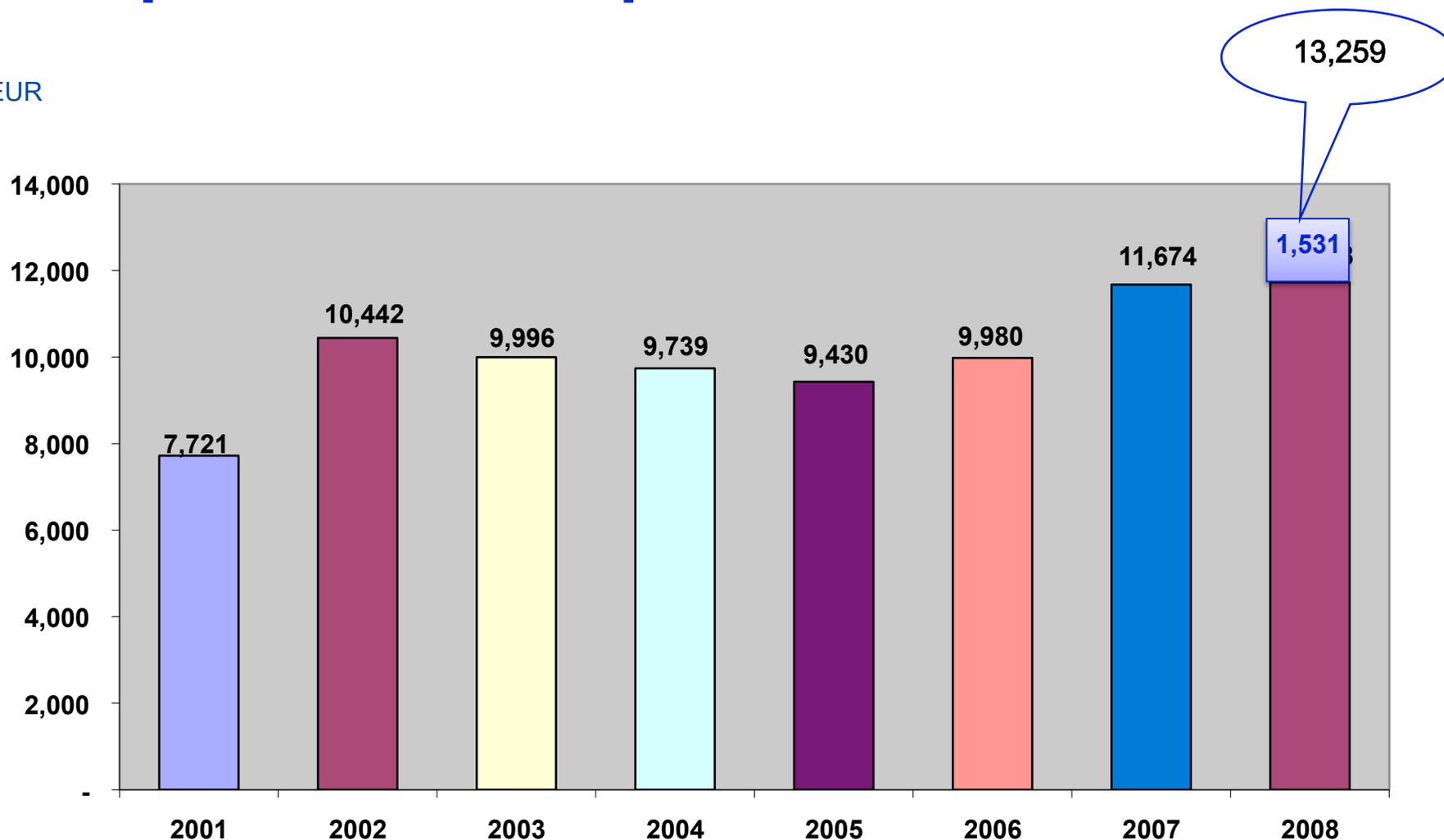
Expenses 2008 - II

in kEUR <u>Expenditures</u>	<u>Actual Year 2008</u>	<u>Actual Year 2007</u>	<u>Variance FY08 vs FY07</u>	
Personnel	7,634	7,102	532	7%
General Operating expenses	3,355	2,796	559	20%
RIPE Meeting	816	401	415	103%
Training Courses	276	319	(43)	-13%
Regional Meetings	119	118	1	1%
Financial Expenses	80	65	15	23%
Subtotal Operational expenses	12,280	10,801	1,479	14%
Miscellaneous expenses	(1,339)	144	(1,483)	-1030%
Depreciation	787	729	58	8%
Total Expenses	11,728	11,674	54	0%

- Total Expenses similar to 2007
- Operational Expenses +14% compared to 2007
 - Personnel expenses +7%, FTE +8% (107 vs 99.5 in 2007)
 - Operating expenses +20%, mainly External Relations & consultancy up from 2007
 - Training courses lower than 2007 – decrease in number of trainings, more e-learning

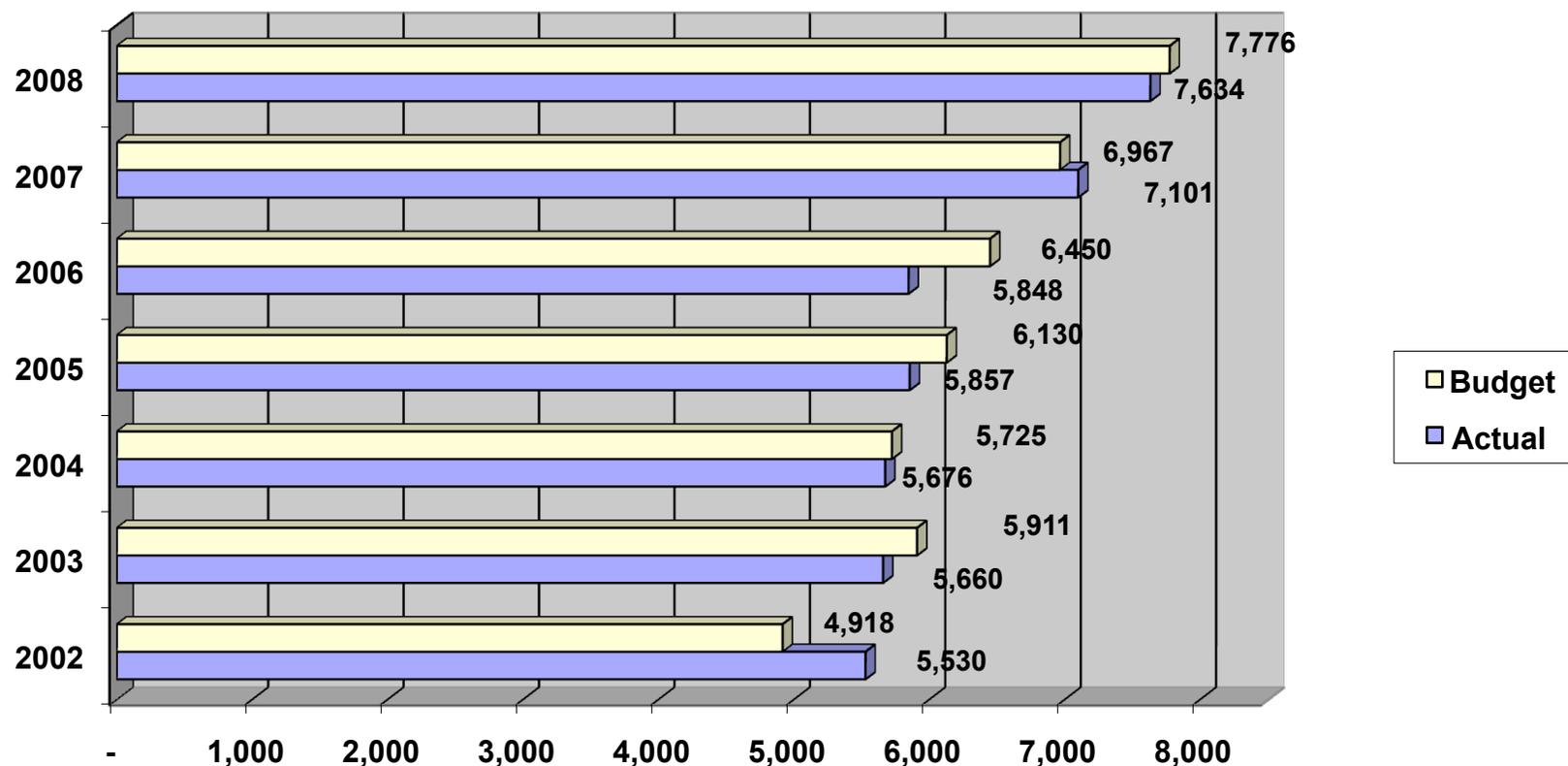
Expenses development 1998 – 2008

In KEUR

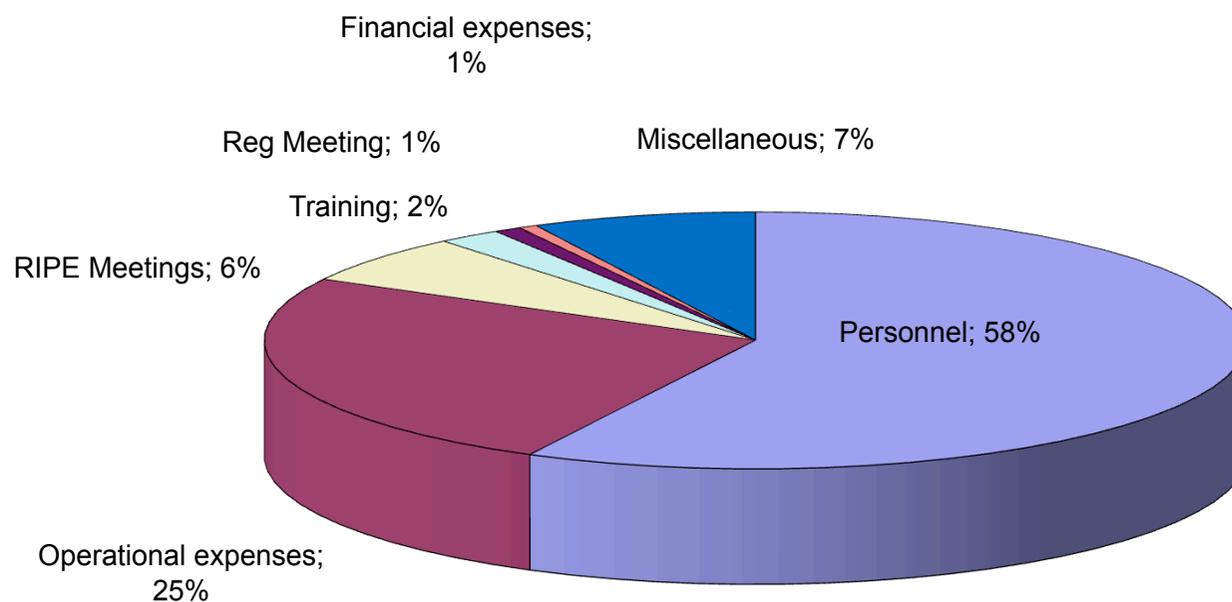


Personnel costs development 2002 – 2008

In KEUR



Expenses per category 2008



Statement of Expenditure and Income 2008

STATEMENT OF INCOME AND EXPENDITURE 2008

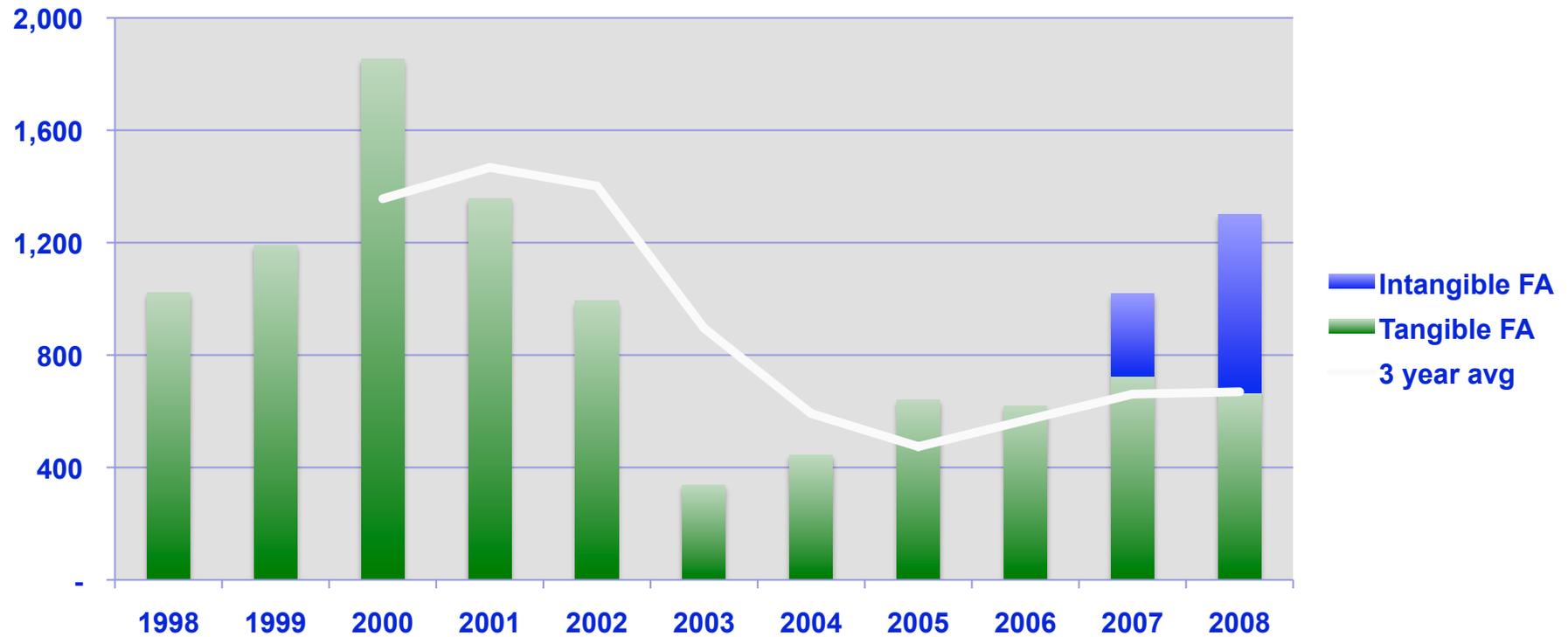
in kEUR	Actual Year 2008	Budget 2008	Actual Year 2007	Variance FY08 vs Bud FY08		Variance FY08 vs FY07	
Income							
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Total Income	13,795	12,436	12,196	1,359	11%	1,599	13%
Expenditures							
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Miscellaneous expenses	(1,339)	250	144	(1,589)	-636%	(1,483)	-1030%
Depreciation	787	596	729	191	32%	58	8%
Total Expenses	11,728	12,925	11,674	(1,197)	-9%	54	0%
Surplus/Deficit before interest income	2,067	(489)	522	2,556		1,545	
Interest income	757	517	548	240	46%	209	38%
Surplus / Deficit	2,824	28	1,070	2,796		1,754	
FTEs	107.0	105.6	99.5	1.4	1%	7.5	8%



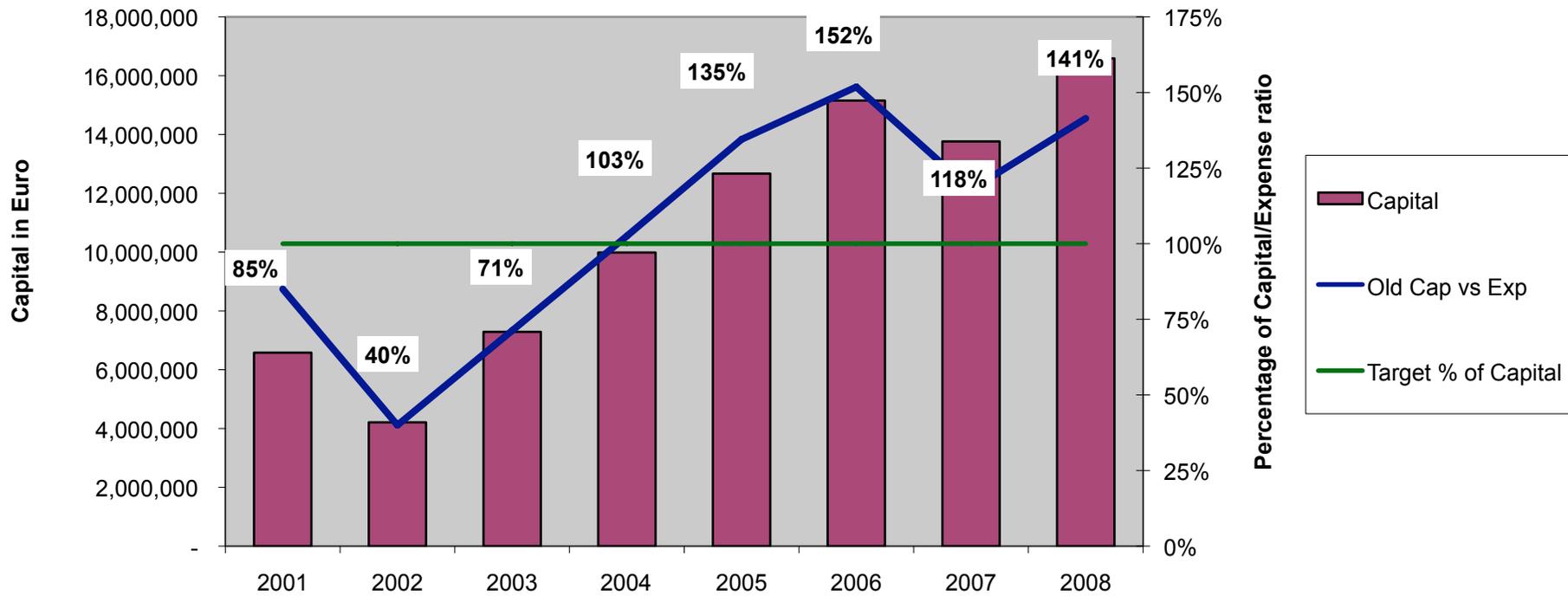
Balance Sheet & Cash Flow Notes

- Increase in Capital → 142% of total expenses
 - 2007: 118%, 2006:152%
- Intangible Fixed asset – SW development
- Net cash inflow 2.0 MEUR (Total cash 21.5 MEUR)

Fixed assets development 1998 - 2008



Capital development 2001 – 2008



Balance Sheet 31 December 2008

ASSETS

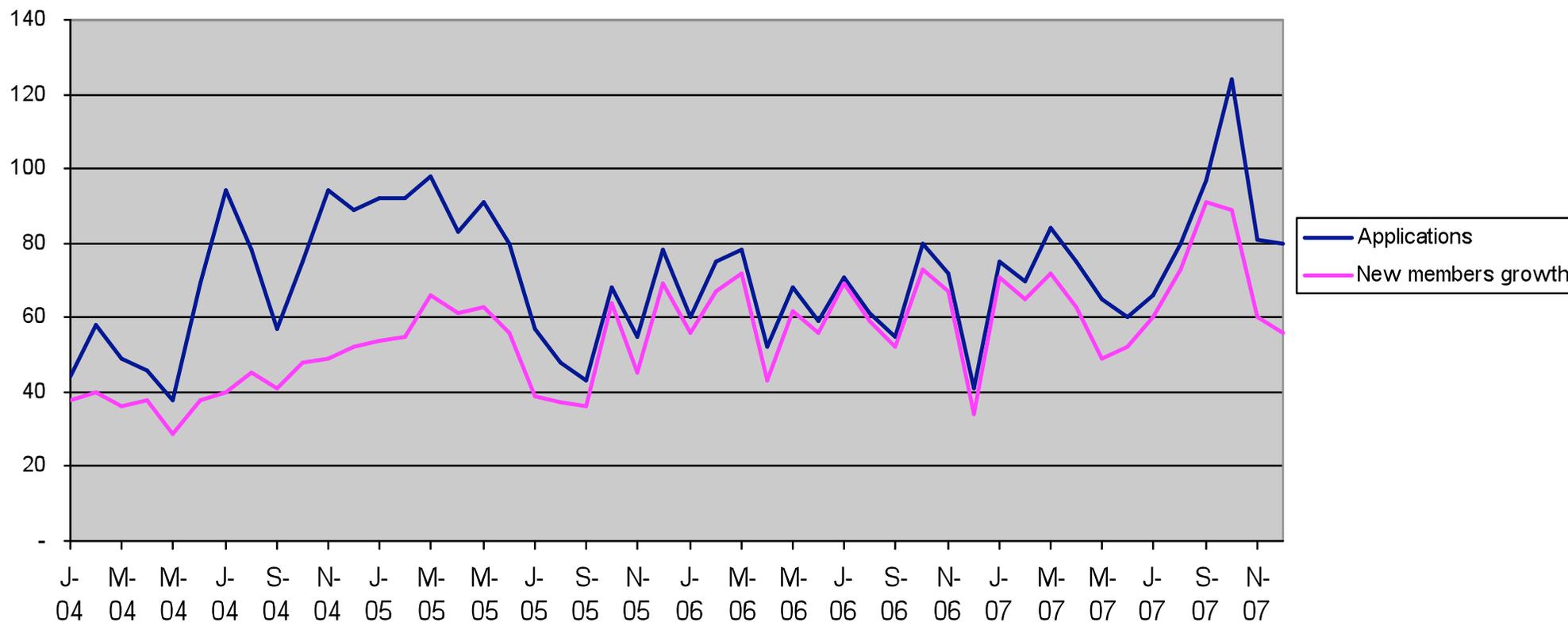
	31 December 2008	31 December 2007
Fixed assets		
Computers	875	795
Infrastructure	187	285
Office equipment	98	72
Total Fixed assets	1,160	1,152
Intangible fixed assets		
Software development	777	271
Total intangible fixed assets	777	271
Current assets		
Accounts receivable	3,461	2,988
VAT	68	75
Miscellaneous receivables	1,104	984
Total Current assets	4,633	4,047
Cash on hand	21,449	19,436
Total ASSETS	28,019	24,906

LIABILITIES

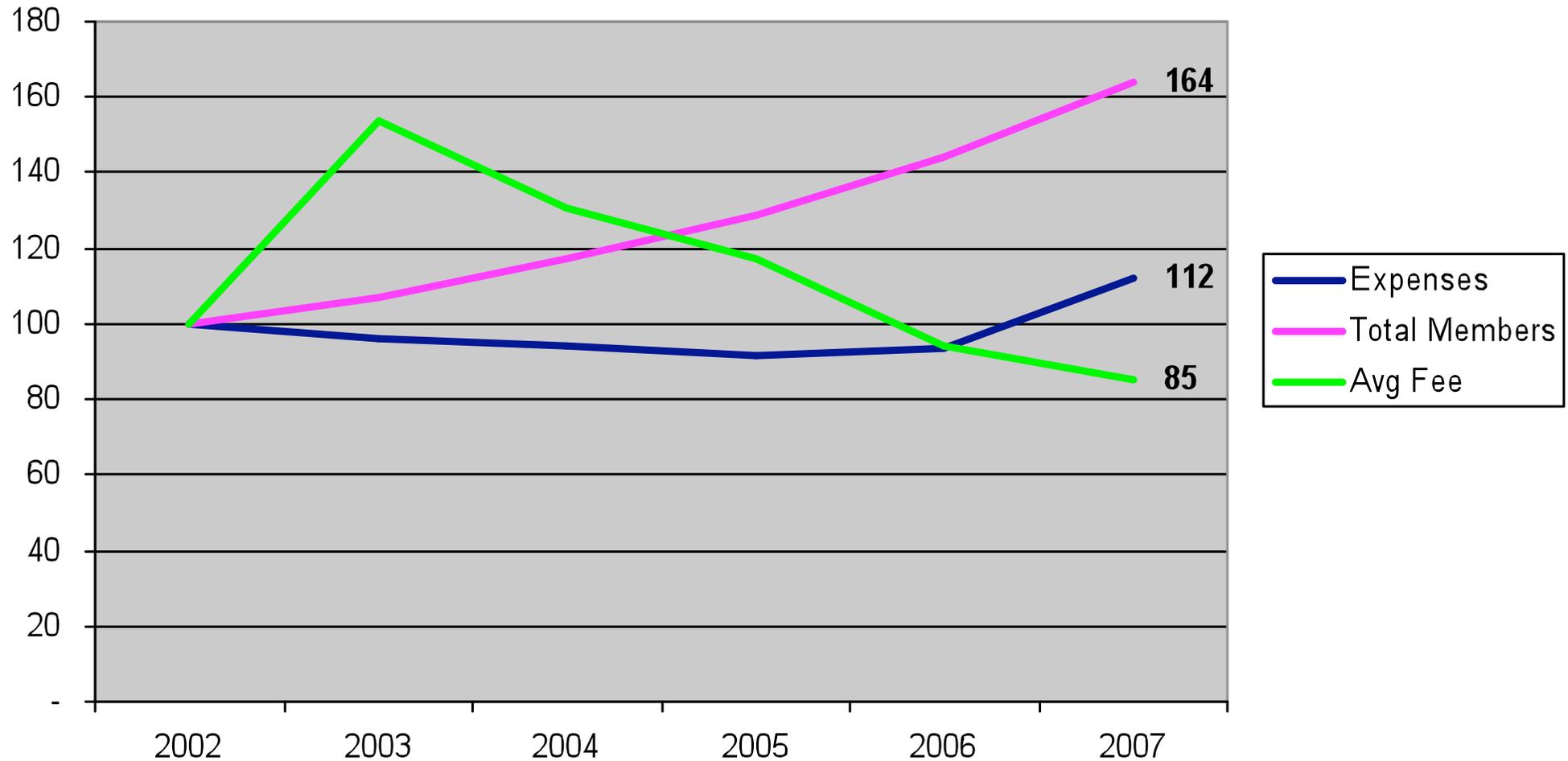
Capital		
Reserves	477	477
Clearing House	13,287	12,217
Surplus	2,824	1,070
Total Capital	16,588	13,764
Current liabilities		
Creditors	563	875
Wage taxes & social securities	303	276
Unearned revenues	9,735	8,753
Miscellaneous payables	830	1,238
Total Current liabilities	11,431	11,142
Total LIABILITIES	28,019	24,906

Questions ?

New LIR development 2004 - 2008



Expenses vs Members vs Fee 2002 - 2008



Average Expense per Member 2002 - 2008

