

# RIPE NCC Draft Charging Scheme 2008 and Administration 2007

Jochem de Ruig Chief Financial Officer



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  - Russian Billing 2007
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#### **General information billing**

- LIR Service fees are our main source of income (95%)
- Total amount of around 12 MEUR in 2007
- Approximately 8,000 invoices sent per year
- In 2007 about 100 closures due to non-payment
- Yearly, half-yearly and quarterly invoicing possible
- Online payment system for credit cards Triple Deal
- Quarter invoices send one month in advance of the Quarter



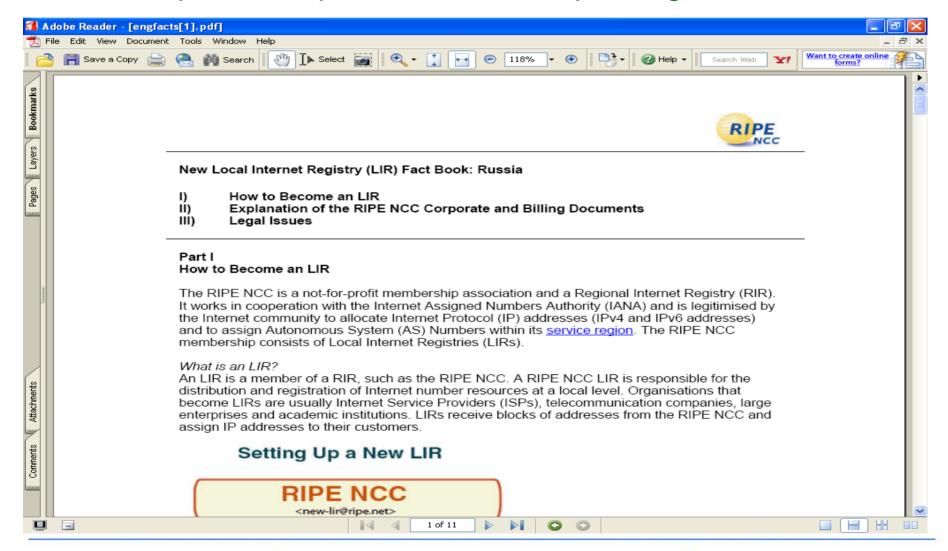
### **Status Russian Billing 2007**

- Contract structure for Russian
  - Standard Service Agreement (SSA) framework contract
  - Transaction contract (SA) and act of acceptance per invoice/payment
- Service fee (no membership fee)
- Russian VAT not applicable
- Service fee CIT, no withholding of income and deductible
- Yearly invoices possible (less costs, more efficient and easier, less chances to default on payment)
- RIPE NCC proof of residency in NL for tax purposes
- All documents → dual language documents



#### Russian documents on-line - Documents

http://www.ripe.net/membership/billing/russian/





#### Including Russian member Fact sheet

- Fact sheet, in English and Russian
- Applicable Currency law, bank law and civil code
- Document clarification
- Contents are:
  - Explanation for New LIR
  - 2. Explanation of corporate and billing documents
  - 3. Legal and Fiscal issues

http://www.ripe.net/membership/billing/russian/



#### **Information & Communication**

- Main contact Billing department via e-mail: <u>billing@ripe.net</u>
- For new LIRs e-mail: new-lir@ripe.net
- Invoice information on LIR Portal
- Website for billing information incl new FAQs, payment possibilities, billing procedures and contact information <a href="http://www.ripe.net/membership/billing/index.html">http://www.ripe.net/membership/billing/index.html</a>
- Website for Russian documents:
   <a href="http://www.ripe.net/membership/billing/russian/">http://www.ripe.net/membership/billing/russian/</a>
- E-mail role account: regional-russia@ripe.net
- All communication in English and/or Russian



#### **Future changes?**

- New invoicing system, implementation in Q1/Q2 2008 done
- Set up similar structure in other country like UA and KZ done
- Further improve Billing mailbox response time (CS) done
- Clear information on Billing Score (LIR Portal?)
- Yearly invoices! (less costs, more efficient and easier, less chance to default on payment)?
- All invoices in one batch in November?
- Any procedure changes, textual changes?



# **Questions?**





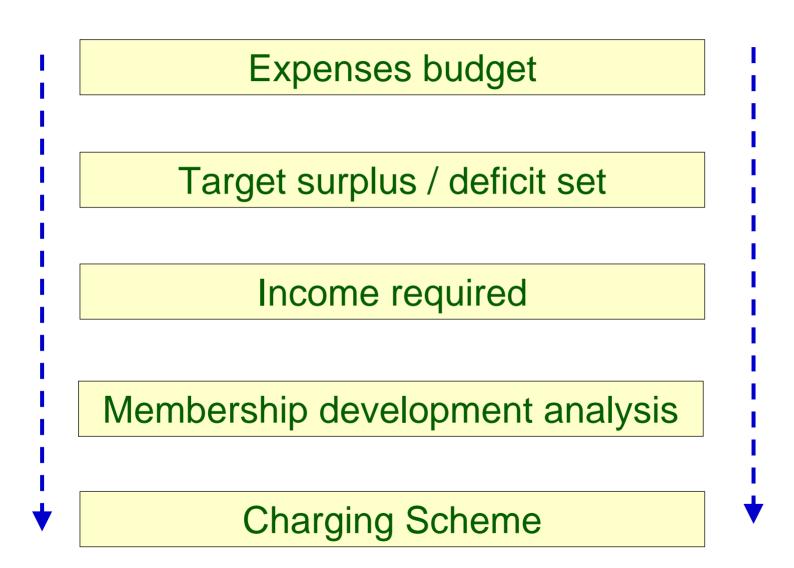
### **Draft RIPE NCC Charging Scheme 2008**

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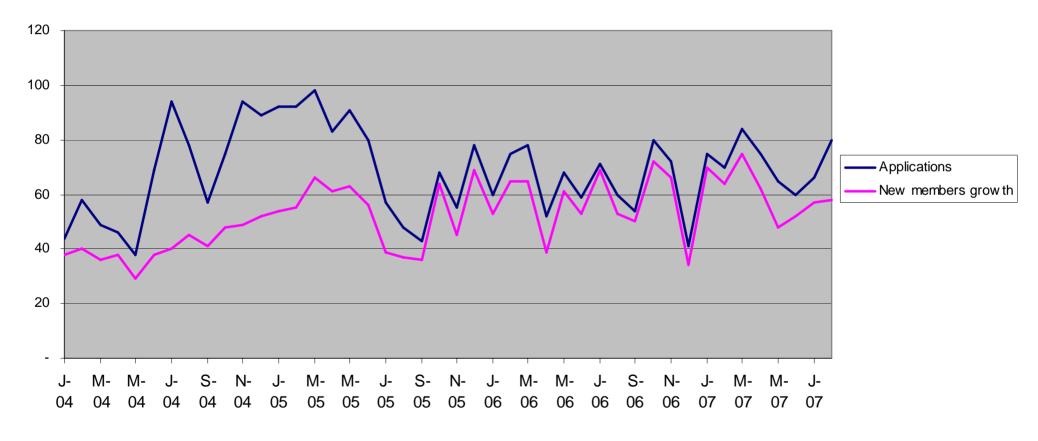


### **Budget & Charging Scheme Procedure**



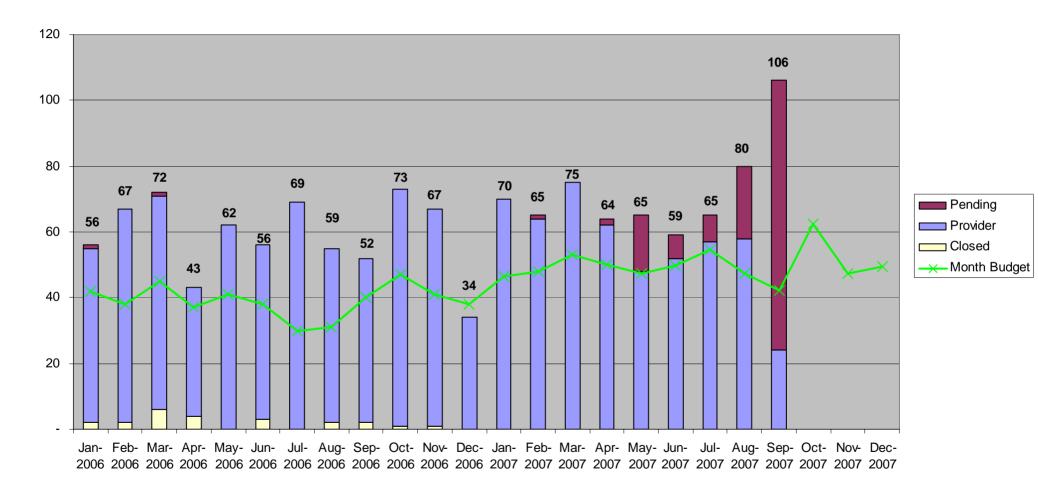


### **Membership growth I**



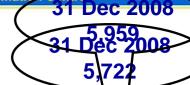


#### Membership growth II

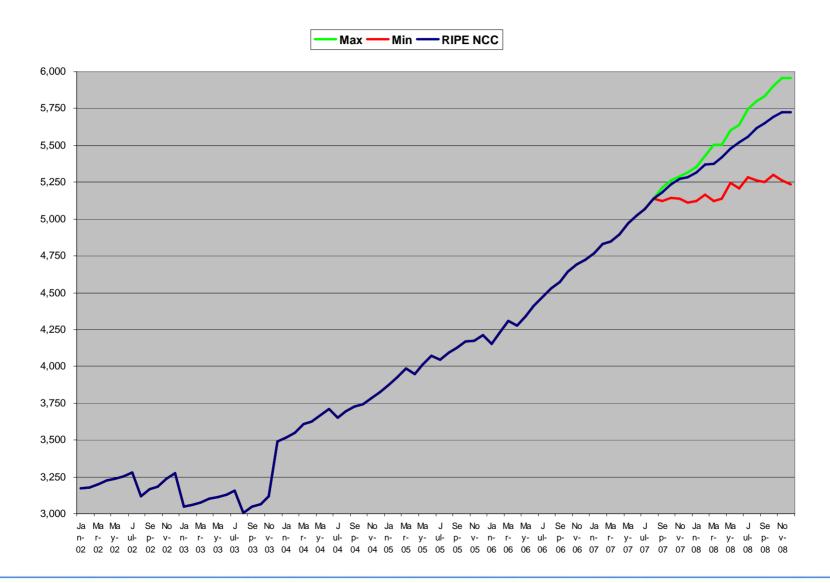




#### **Membership Growth Prediction**



**RIPE Network Coordination Centre** 





## **Estimated Membership 2008**

No of Regs	2004	2005	2006	Projection	Est.
No of Regs	2004	2005	2000	2007	2008
Extra Small	766	1,366	1,553	1,866	1,560
Small	2,126	1,971	2,202	2,328	2,862
Medium	749	697	768	876	1,041
Large	144	137	160	177	208
Extra Large	39	39	39	44	52
Total Membership	3,824	4,210	4,722	5,291	5,722
Net growth %	10%	10%	12%	12%	8%



#### **Charging Scheme 2008**

- Service Fee will remain the same as 2007
- No Rebate towards members
- The same Billing score algorithm
- ASN, IPv4 PI and IPv6 direct assign one time score
- Boundaries set % of members per billing category as 2007



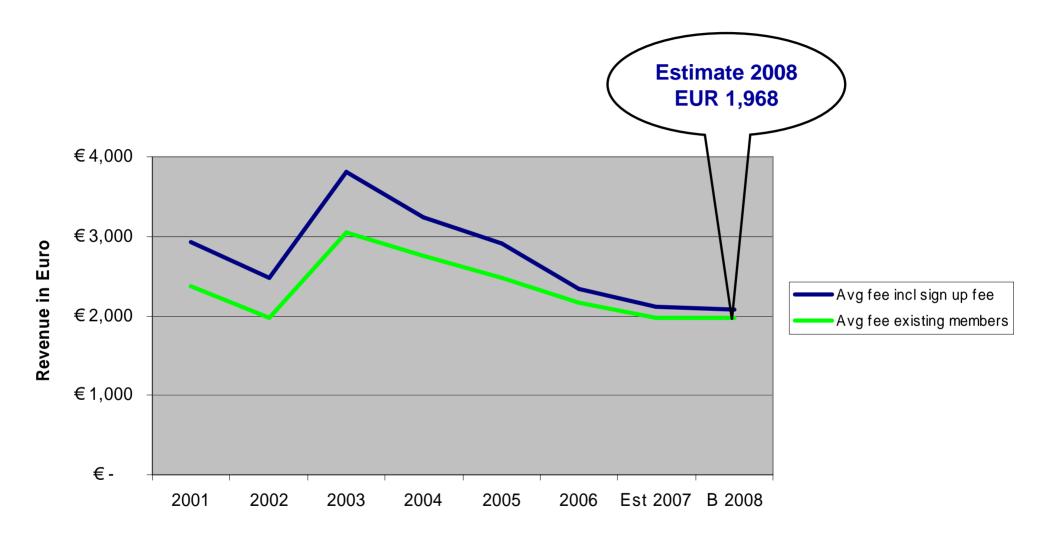
#### **Service Fees 2008**

#### In EUR

Size	2004	2005	2006	2007	2008	Per Q	Per HY
Extra Small	2,000	1,750	1,500	1,300	1,300	325	650
Small	2,500	2,250	2,000	1,800	1,800	450	900
Medium	3,500	3,150	2,750	2,550	2,550	638	1,275
Large	5,000	4,750	4,250	4,100	4,100	1,025	2,050
Extra Large	6,750	6,500	5,750	5,500	5,500	1,375	2,750
Sign up fee	2,500	2,000	2,000	2,000	2,000	-	-
Admin fee	-	1,250	1,000	1,000	1,000	-	-



# RIPE Average Fee development 2001 – 2008





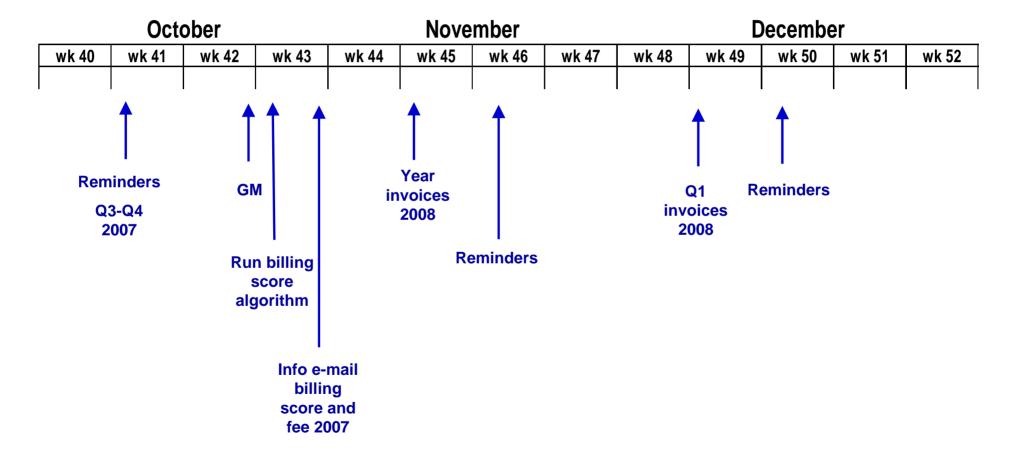
## **Billing Score Table 2007**

IPv4 allocations	IPv6 allocations	_	IPv4 PI assignment signments made b 5 – 30 September	IPv6 Direct assignments etween 1 October 2006	Scoring unit
/22	/33		/25		0.5
/21	/32	1	/24	1	1
/20	/31	2	/23	2	2
/19	/30	4	/22	4	4



#### **Invoicing & Charging Scheme Timeline**

#### 2007





# **Questions?**

