

# Financial Report 2024

Simon Jan Haytink, Chief Financial Officer

### **Unqualified or Clean Opinion from EY**



We have audited the financial statements 2024 of the RIPE NCC:

"In our opinion, the financial statements give a true and fair view of the financial position of the RIPE NCC as at 31 December 2024 and of its result for 2024 in accordance with part 9 of Book 2 of the Dutch Civil Code"

#### **Key Messages 2024**



- Income and cost under budget
- No solution for UHRC as of yet
- Negative operating result
- No redistribution
- Strong Financial result
- Overall positive Surplus over 2024
- Result will be added to our reserves
- No Corporate Income Tax due to a negative operational result



#### **Our Financial Strategy**



#### **Key Factors**



Not-for-profit
Not-for-profit funding
model



Our funding strategy aims to generate sufficient income so we can fulfil our obligation in a **stable** and **predictable** manner

**Funding strategy** 



Low risk
We are committed to maintaining a low risk profile



# **Financial Update**

#### **Financial Performance**



Compared to 2024 budget



#### **2024 Financial Report Story**



Income under budget - 2,268 kEUR

Cost under budget - 1,950 kEUR

Negative operating result - (518) kEUR — No redistribution over 2024

Positive financial result - 903 kEUR

Surplus before taxation - 385 kEUR — th

Corporate income tax payable - 0 kEUR

Surplus to be added to the Clearing house reserve: 385 kEUR



Assets	2024	2023	2022
Tangible Fixed Assets	1,276	1,774	2,033
Financial Fixed Assets	2,562	7,028	7,631
Total Current Receivables	22,583	11,440	3,761
Cash at bank and in hand	16,139	21,689	26,545
Total Assets	42,560	41,932	39,970
Capital and Liabilities			
Capital	33,063	32,678	33,132
Current Liabilities	9,497	9,254	7,838
Total Capital and Liabilities	42,560	41,932	39,970



Financial Fixed Assets	2024	2023	2022
Long-Term Investments at Fair Value	2,549	7,028	7,631
Investments in Subsidiaries	13	-	-
Total	2,562	7,028	7,631



Current Assets	2024	2023	2022
Accounts Receivables	126	238	164
Taxes and Social Securities Contributions	548	489	705
Miscellaneous Receivables	5,615	4,114	2,892
Short-Term Investments at Fair Value	16,294	6,599	-
Total Receivables	22,583	11,440	3,761



Capital and Liabilities	2024	2023	2022
Clearing House	32,678	32,132	32,474
Surplus/Deficit	385	546	(342)
Capital	33,063	32,678	32,132
Fees to be Redistributed	305	1,432	496
Other Current Liabilities	9,192	7,822	7,342
Current Liabilities	9,497	9,254	7,838
Total	42,560	41,932	39,970



# Income

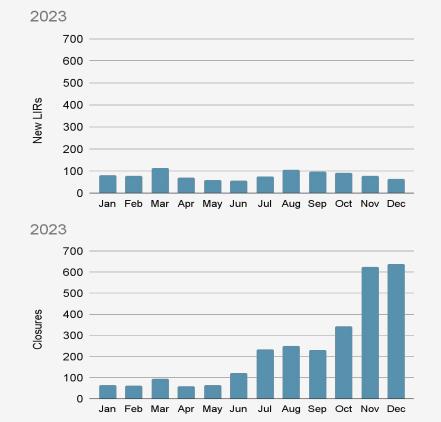
#### **Income Details 2024**

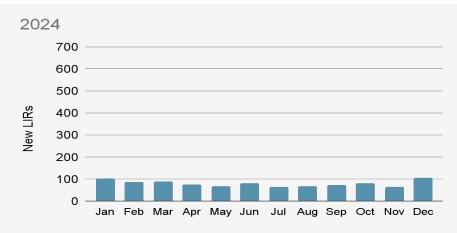


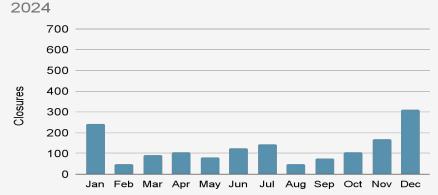
- Income: EUR 35.7M 6% under budget
- Annual fees: EUR 34.1M 4% under budget (36.9M in 2023)
  - Due to Ultra High Risk Countries
  - 20,991 LIR accounts (579 reduction)
  - 19,993 Members (84 reduction)
- Sign-up fees: EUR 0.9M 42% under budget (0.8M in 2023)
  - Fewer new LIRs than budgeted (957 versus 1,600)
- RIPE Meeting income: 250 kEUR 17% under budget
- Other income: 497 kEUR 1% under budget
  - This consists mainly of sponsorships

#### **New LIR Accounts and Closures**



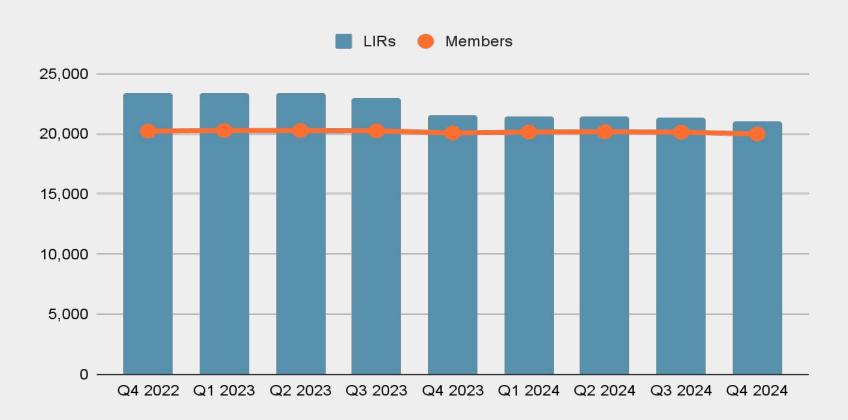






#### **Members and LIRs**





### **Membership Fees at Risk**



- Ultra High Risk Countries (as defined by three major Dutch banks)
  - Iran and Syria
  - Invoices not issued
  - Payment obligation remains (but has been postponed)
  - Ultra High Risk Countries:
    - Positive development with banks
    - But no solution as of yet
    - We continue to investigate all possibilities, while remaining conscious of potential risk associated with any solution in regards to Ultra High Risk Countries
- Ukraine & Areas in Distress
  - Invoices issued
  - Due date extended to 30 September 2025, upon request
- Sanctions
  - Invoices postponed until the member has been confirmed free of sanctions

### **Membership Fees at Risk (quantified)**



	2021	2022	2023	2024	LIRs not paid	Total LIRs	Total EUR
'Ultra High Risk'	145 kEUR	1,020 kEUR	1,249 kEUR	1,166 kEUR	727	727	3,580 kEUR
Sanctions related	-	11 kEUR	68 kEUR	161 kEUR	104	104	240 kEUR
Ukraine	0 kEUR	19 kEUR	57 kEUR	85 kEUR	44	403	161 kEUR
Total	145 kEUR	1,050 kEUR	1,374 kEUR	1,412 kEUR	875	1,234	3,981 kEUR

# **Payment Behaviour**



	2021	2022	2023	2024	Ukr
Payment on time (within 30 day period)	64%	58%	60%	63%	44%
Payment after 30 day period	35%	41.43%	39.19%	36.07%	45%
LIR account closures due to non-payment	0.7%	0.5%	0.7%	0.73%	N/A
Outstanding at 13 May 2025 More than 120 days	-	0.07%	0.11%	0.2%	11%



# Expenditures

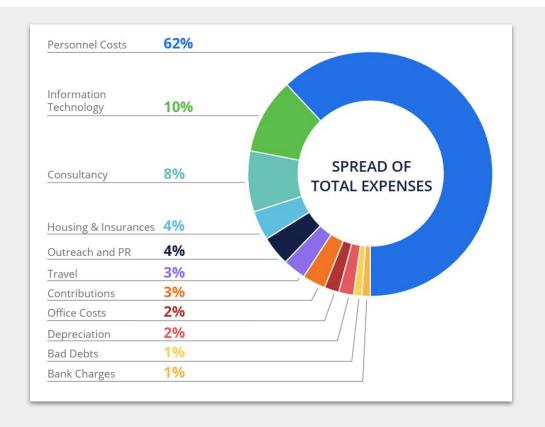
#### **2024 Expenditure Overview**



- Total expenditure: EUR 36.3M
  - 5% under budget
- Payroll and personnel expenses: EUR 22.8M (22.1M in 2023)
  - Under budget by 1% (149 kEUR)
  - 182.9 FTEs (180.7 in 2023) against budget of 187.3 FTEs
  - 3.8 EoR (1.4 in 2023) against a budget of 5 EoRs
  - 186.7 (182.1 in 2023) total against a budget of 192.3
- Other Operating Expenses (OPEX): EUR 12.5M (14M in 2023)
  - 12% under budget
- Depreciations and bad debts: 977 kEUR (1,117 kEUR in 2023)
  - 11% under budget

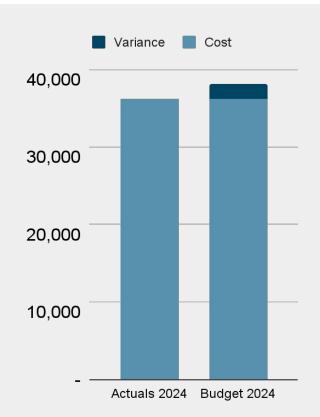
### **2024 Expenditure Overview**

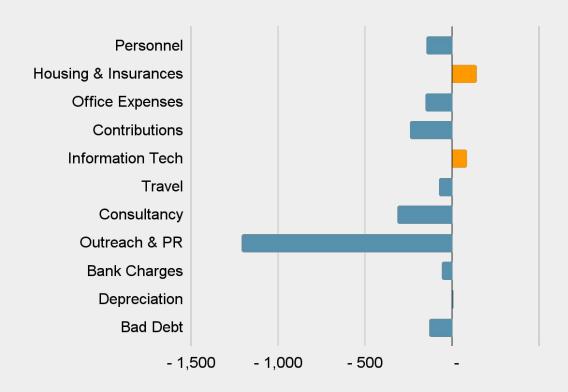




#### **Budget Variance 2024**



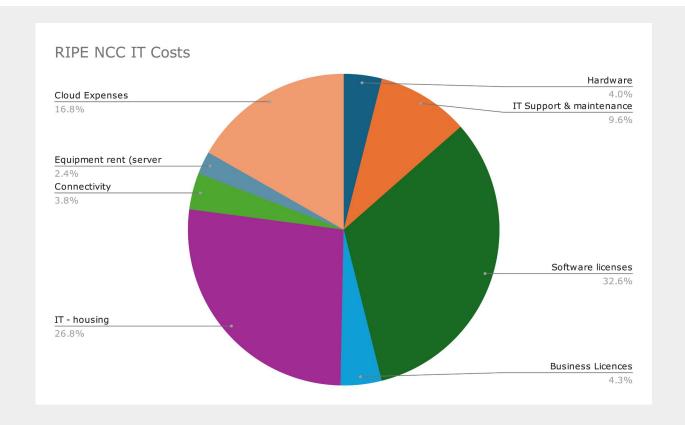




Total Variance: 1.95M under

### **RIPE NCC IT Costs (From Annual Report)**





#### **Related Parties 2024**



Financial Report 2024						
CZ.NIC z.s.p.o	11 kEUR					
Internet Society	45 kEUR					
Total	56 kEUR					



# Treasury

#### **Treasury 2024**



- Positive financial result: 903 kEUR
  - 524 kEUR positive financial result in 2023
    - Positive result on interest income: 470 kEUR
      - 268 kEUR in 2023
    - Interest and other financial expenses (Treasury Fees): (70) kEUR negative
      - 0 kEUR in 2023
    - (Un)realised positive revaluation Financial Assets: 547 kEUR
      - 323 kEUR in 2023
    - Result exchange difference: (44) kEUR negative
      - (67) kEUR negative in 2023

#### **Treasury 2024**



- Investment portfolio of EUR 18.8M (13.6M in 2023)
  - Long-Term Investments at Fair Value EUR 2.5M (7.0M in 2023)
  - Short-Term Investments at Fair Value EUR 16.3M (6.6M in 2023)
- Cash with banks EUR 16.1M (21.7M in 2023)
- Overall result of 2.8% on clearing house reserves
- Investment portfolio result managed by Dasym
  - Portfolio 16,295 kEUR return ytd 4.3% (527 kEUR)

#### Treasury 2024: Portfolio as per 31.12.2024



Position	Currency	ESG*	Class	Weight
Amundi Euro liquidity	EUR	SFDR 8	Money Market Fund	8.5%
AXA EURO Liquidity	EUR	SFDR 8	Money Market Fund	8.4%
BlackRock ICS Euro Liquidity Fund	EUR	SFDR 8	Money Market Fund	5.5%
BlackRock ICS Euro LEAF	EUR	SFDR 8	Money Market Fund	9.0%
Morgan Stanley Euro Liquidity Fund	EUR	SFDR 8	Money Market Fund	8.5%
Total Money Market Fund				39.9%

<sup>\*</sup> SFDR 6 - funds without sustainability scope. SFDR 8 - funds that promote environmental or social characteristics

Data is from Dasym - Service meeting RIPE NCC Q4 2024

#### Treasury 2024: Portfolio as per 31.12.2024



Position	Currency	ESG*	Class	Weight
ICS Euro Ultra Short Bond Fund	EUR	SFDR 8	Fixed Income Core	6.0%
M&G Total Return Credit Investment Fund	EUR	SFDR 6	Fixed Income Core	6.0%
DWS Invest ESG Floating Rate Fund	EUR	SFDR 8	Fixed Income Core	6.0%
UBAM Dynamic Euro Bond Fund	EUR	SFDR 8	Fixed Income Core	6.0%
BlueBay IG Asset-Backed Credit Fund	EUR	SFDR 6	Fixed Income Core	6.0%
Total Fixed Income Core				30.0%

<sup>\*</sup> SFDR - funds without sustainability scope. SFDR 8 - funds that promote environmental or social characteristics

Data is from Dasym - Service meeting RIPE NCC Q4 2024

#### Treasury 2024: Portfolio as per 31.12.2024



Position	Currency	ESG*	Class	Weight
Fasanara Diversified Alternative Debt Fund	EUR	SFDR 8	Fixed Income Satellite	3.8%
Fasanara Global Consumer Loans Fund	EUR	SFDR 6	Fixed Income Satellite	2.2%
Horizon Capital Fund European Trade Finance	EUR	SFDR 8	Fixed Income Satellite	7.3%
SCOR ILS Fund - Atropos Catbond	EUR	SFDR 6	Fixed Income Satellite	8.9%
UBS Working Capital Finance Fund	EUR	SFDR 8	Fixed Income Satellite	3.8%
Total Fixed Income Satellite				26.0%
Cash	EUR	N/A	Cash	4.1%

<sup>\*</sup> SFDR - funds without sustainability scope. SFDR 8 - funds that promote environmental or social characteristics

Data is from Dasym - Service meeting RIPE NCC Q4 2024



# Surplus/Deficit

# **2024 Profit and Loss Figures**

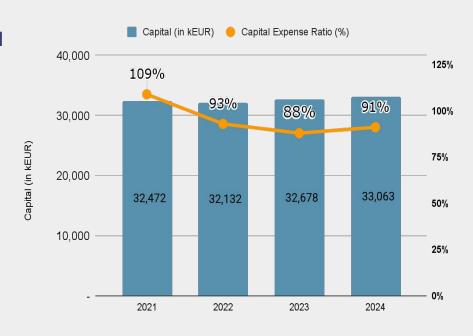


In Million EUR	2024	2024 Budget	2023	2022
Income	35.7	38.0	38.4	36.4
Expenses	36.3	38.2	37.3	34.6
Operational result	(0.5)	(0.2)	1.1	1.8
Redistribution	-	-	(1.1)	-
Financial Result	0.9	0.4	0.5	(1.8)
Surplus	0.4	0.2	0.5	(0.3)
Average redistribution per LIR (EUR)	-	-	54	-
Number of LIRs	20,991	21,500	21,570	23,383
Average cost per LIR (EUR)	1,729	1,777	1,727	1,480

#### **Capital and Liquidity 2024**



- Balanced and healthy
- Clearing House buffer of 33.1 to respond to uncertainties
- We are solvent and in a robust financial position
- Ready for the future
- Membership fee at risk remains a concern
- Treasury will allow us to increase the value of our reserves, and possibly increase the capital expense ratio.





# Financial Update April 2025

Simon Jan Haytink, Chief Financial Officer

#### **Key Messages: April 2025**



#### **Budget, revenue and costs**

- Our budget is EUR 41.1M revenue and 40.M in costs
- This should result in a 1.1 million EUR redistribution over 2025

#### **Member/LIR Development**

- Both expected to be stable at 20,000 at some point in time
- Current LIR count: 21,051 including UHRC

#### **Dubai LLC**

- Is expected to be fully operational in 2025
- And could potentially help with solutions for issues we have

#### **Charging Scheme Taskforce**

- This year work is expected to start on designing a new charging scheme based on principles
- Vote expected in May 2026 for 2027

#### **Ultra High Risk Countries**

- UHRC as defined by Dutch Banks
- No solution as of yet
- We continue to research solutions

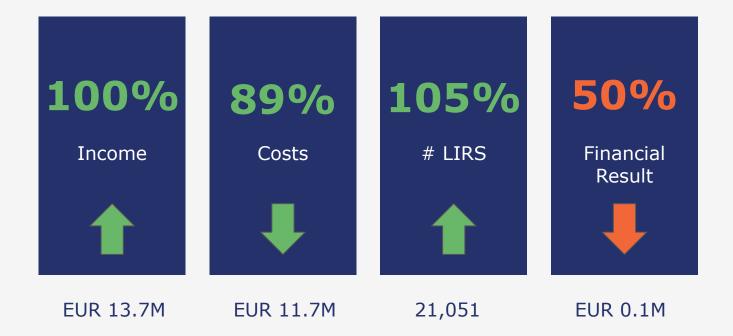
#### **Instability in our Region**

Remains a concern

#### **Financial performance**



- Compared to 2025 budget
  - (2025 April YTD budget = 100%)



#### The Financial Story So Far (2025 April YTD)



- Income: EUR 13.7M (0.4% over budget or 50k)
  - Net increase of 60 LIRs from 20,991 to 21,051
  - Net increase of 126 members, from 19,993 to 20,119
- Expenditure: EUR 11.7M (11% under budget or 1.4M)
  - 182.3 FTEs and 5.0 EoRs as of April with an average of 186.4 YTD (5% under)
- Surplus including financial result: 2.1M EUR (budget is 850 kEUR)
- Primary concern: membership fees at risk (uncertainty if we can collect this income due to UHRC, sanctions and conflicts in our service region)
- However, we have more active LIRs than budgeted, meaning we can still report being on budget, on income

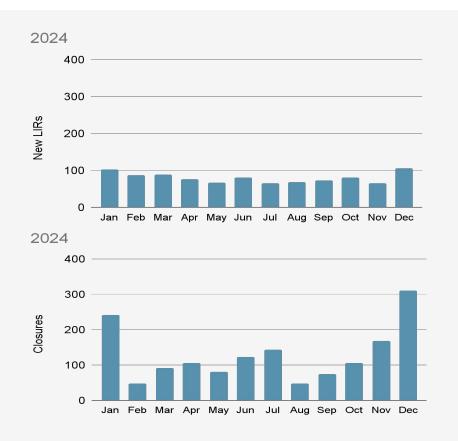
#### **Income Details (2025 April YTD)**

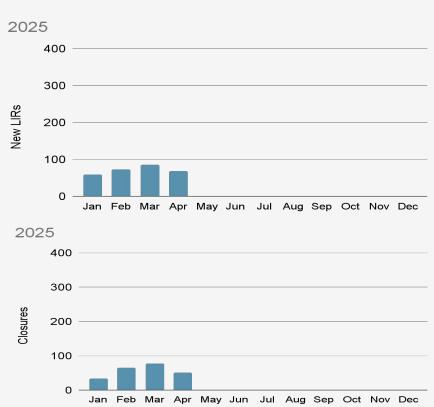


- Income: EUR 13.7 (On budget)
- Annual fees: EUR 13.3M (Over budget 1%) (11.1M in 2024)
- Sign-up fees: 260 kEUR (30% over budget) (339 kEUR in 2024)
- RIPE Meeting income: 0 kEUR (on budget) (0 kEUR in 2024)
- Other income: 51 kEUR (74% under budget) (101k in 2024)
  - This consists mainly of sponsorships

#### **New LIR Accounts and Closures**







#### **LIRs and Members**



#### LIRs and Members



## **Payment Behaviour**



	2021	2022	2023	2024	2025	Ukr
Payment on time (within 30-day period)	64%	58%	60%	63%	61%	41%
Payment after 30-day period	35%	41.43%	39.19%	36.06%	37.4%	30%
LIR account closures due to non-payment	0.7%	0.5%	0.7%	0.73%	N/A	N/A
Outstanding at 14 May 2025 More than 120 days after invoice date	-	0.07%	0.11%	0.21%	1.6%	29%

### **Individual Payment Extensions 2025**



	Extension Requests	2025 Outstanding Invoices
Israel	1	5
Lebanon	7	9
Palestine, state of	4	6
Russian Federation	1	24
Ukraine	52	109
Total	65	153

## **Membership Fees at Risk (Quantified)**



	2021	2022	2023	2024	2025	LIRs not Paid	Total LIRs	Total EUR
'Ultra High Risk'	145 kEUR	1,020 kEUR	1,249 kEUR	1,166 kEUR	1,217 kEUR	654	654	4,797 kEUR
Sanctions related	-	11 kEUR	68 kEUR	161 kEUR	223 kEUR	124	124	463 kEUR
Ukraine	-	19 kEUR	57 kEUR	85 kEUR	264 kEUR	109	373	425 kEUR
Total	145 kEUR	1,050 kEUR	1,374 kEUR	1,412 kEUR	1,704 kEUR	887	1,151	5,685 kEUR

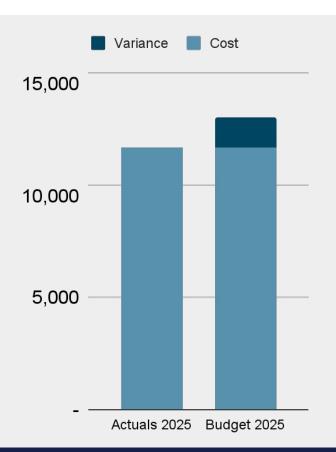
#### **2025 Expenditure Overview (April YTD)**

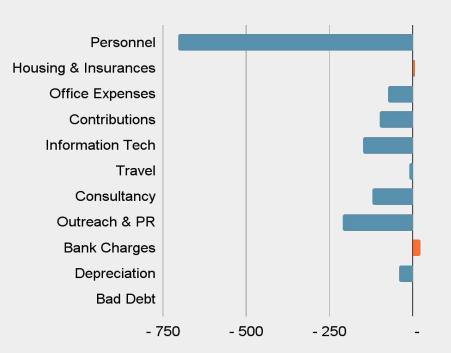


- Total expenditure: EUR 11.7M (11% under budget) (11.5M in 2024)
- Payroll and personnel expenses: EUR 7.4M (9% under budget) (7.5M in 2024)
  - 181.4 FTEs (182.3) against budget of 193.4 FTEs
  - 5.0 EoR (5.0 EoR) against a budget of 3.8 EoRs
  - 186.1 Total against a budget of 197.2 total
- Other Operating Expenses (OPEX): EUR 3.9M (14% under budget) (3.7M in 2024)
- Depreciations and bad debts: 301 kEUR (12% under budget) (334k in 2024)

#### **Budget Variance (2025 April YTD)**







Total Variance: 1.4M under



# Treasury

#### **Treasury (2025 April YTD)**



- 134 kEUR positive financial result
  - 45 kEUR in April 2024
  - Positive result on interest income 61 kEUR
    - 115 kEUR in April 2024
  - (Un)Realised positive revaluation Financial Assets: 118k kEUR
    - (41) kEUR negative in April 2024
  - (45) kEUR negative result exchange difference
    - (30) kEUR negative in April 2024

## **Treasury (2025 April YTD) - Portfolio**



In K EUR	April 2025
Initial Deposit	10,000
Withdrawals	-
Additions	5,700
Total	15,700
Result	687
Portfolio Value April	16,387
Forecasted Value YE 2025	16,671

Performance	In K EUR	In %
Month to date	30	0.2%
Year to date	141	0.9%
Forecast 2025	425	2.6%



# Surplus/Deficit

#### **2025 Forecast**



In million EUR	2025	Apr 2025	B2025	2024	2023
Income	41.4	13.7	41.1	35.7	38.4
Expenditures	40.0	11.7	40.0	36.3	37.3
Operational result	1.4	2.0	1.1	(0.5)	1.1
Redistribution	-	-	-	-	(1.1)
Financial Result	0.6	0.1	0.8	0.9	0.5
Surplus	2.0	2.1	1.9	0.4	0.5
Average redistribution per LIR (EUR)	-	-	-	-	54
Number of LIRs	20,400	21,051	20,000	20,991	21,570
Average cost per LIR (EUR)	1,961	554	2,000	1,727	1,727



## **Financial Report 2024**

### **Unqualified or Clean Opinion from EY**



We have audited the financial statement 2024 of the RIPE NCC:

"In our opinion, the financial statements give a true and fair view of the financial position of the RIPE NCC as at 31 December 2024 and of its result for 2024 in accordance with part 9 of Book 2 of the Dutch Civil Code"

#### **Key Messages 2024**



- Income and cost under budget
- No solution for UHRC as of yet
- Negative operating result
- Therefore no redistribution
- Strong Financial result
- Overall positive Surplus over 2024
- Result will be added to our reserves
- No Corporate Income Tax due to a negative operational result



#### **Resolution 1:**



# "The General Meeting adopts the RIPE NCC Financial Report 2024"

Voting takes place under agenda point 10



# Questions & Comments



