# Internet Video: The Next Wave of Massive Disruption to the U.S. Peering Ecosystem

William B. Norton
Co-Founder & Chief Technical Liaison
Equinix, Inc.

#### Internet Operations White Papers

- 1) "Interconnection Strategies for ISPs"
- 2) "Internet Service Providers and Peering"
- 3) "A Business Case for Peering"
- 4) "The Art of Peering: The Peering Playbook"
- 5) "Thε
- On the Internet,
  - Any Everyone if a Publisher
- 7) "Evc
- 8) "The Asia Pacific Internet Peering Guidebook"
- 9) "The Great (Public vs. Private) Debate"
- 10) "The Folly of Peering Traffic Ratios?"
- 11) "Video Internet: The Next Wave...."

Internet makes anyone a publisher, similar effect now emerging for video

Sense

# Massive Disruption in U.S. Peering Ecosystem → Short Videos

- YouTube founded 2005
  - Short video clips 50 million view per day!
    - another of marriag traffic Eak anno

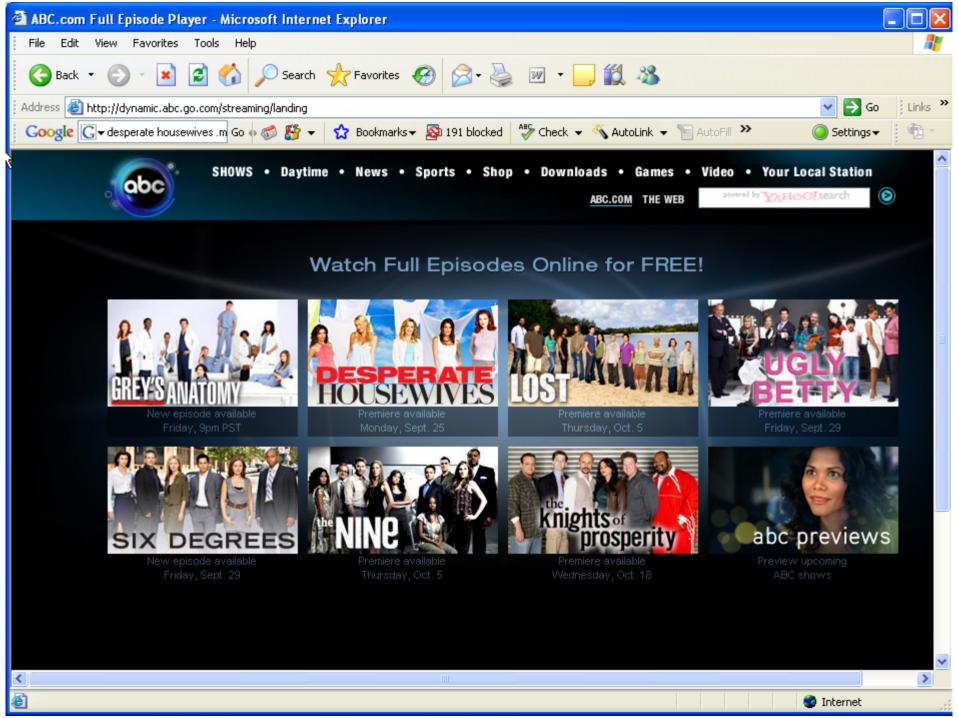
### Now, On the Internet Everyone is a **Broadcaster**

- DoveTail
- Video may dwarf current peered traffic
  - 2010 80-90% Internet is Video
  - Inculcate video guys into peering ecosystem

Short video clips...Full TV shows...

Source: http://digg.com/tech\_news/YouTube\_Gets\_Bandwidth\_Boost\_from\_Level\_3

Source: http://www.nanog.org/mtg-0606/norton.html



# Massive Disruption in U.S. Peering Ecosystem → Full Episodes

- "Desperate Housewives" 210MB/hour
  - For 320x240 H.264 Video iTunes image
- 10,000,000 households
- 2,100,000,000 MB = 2.1 peta-Bytes
- How long will that take to download?
   3 days @ 64Gbps non-stop!
   Just one show
   Try 250M\*180 Channels\*HDTV

The Point: Massive Wave of Incremental Traffic to document...

#### The Research Questions

How to distribute video across the Internet?
How much does it cost per video?

Transit = Metered pipe
to the Internet
CDN = Content Distribution
Network
Peering = free & reciprocal
access to each others
Customers
P2P = PeerToPeer

#### Modeling

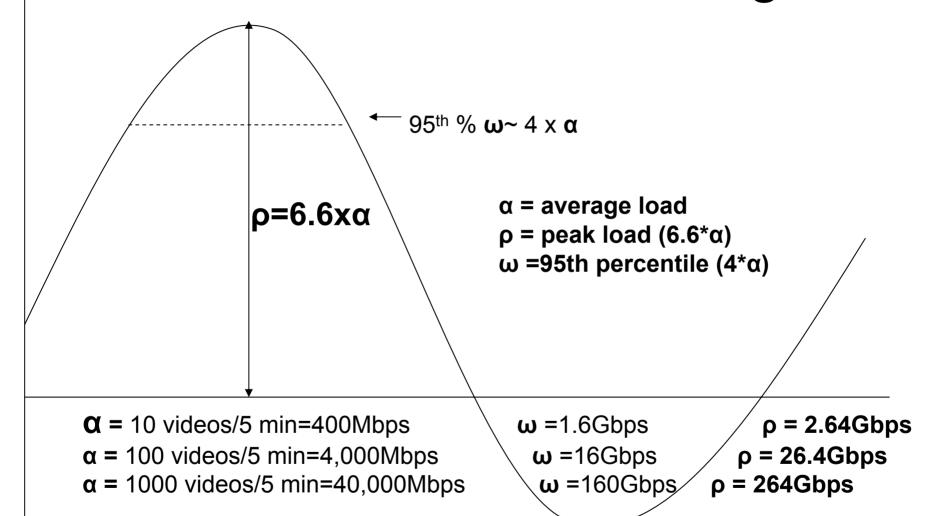
Small =Distribute 10 videos every 5 minutes on avg.
 Medium =Distribute 100 videos every 5 minutes on avg.
 Large =Distribute 1000 videos every 5 minutes on avg.

Varying Sized Loads-

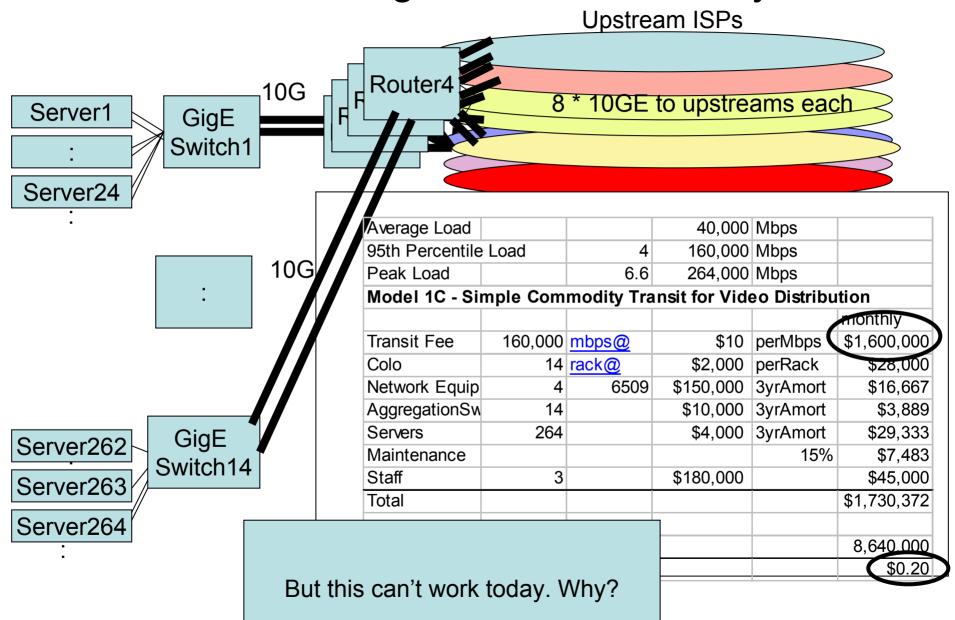
| Models     | A:10 videos | B: 100   | C: 1000<br>\$ per video? |
|------------|-------------|----------|--------------------------|
| 1: Transit | Model 1A    | Model-1B | Model 1C                 |
| 2: CDN     | Model 2A    | Model 2B | Model 2C                 |
| 3: Hybrid  | Model 3A    | Model 3B | Model 3C                 |
| 4: P2P     | Model 4A    | Model 4B | Model 4C                 |

Shift from Avg to more typical demand curve...

#### **Demand Curve Modeling**



#### Model 1C — Large Load Commodity Transit



#### Model 2C: CDN Large Load

| Average Load                                               |         |       | 40,000    | Mbps      |             |  |
|------------------------------------------------------------|---------|-------|-----------|-----------|-------------|--|
| 95th Percentile Load                                       |         | 4     | 160,000   | Mbps      |             |  |
| Peak Load                                                  |         | 6.6   | 264,000   | Mbps      |             |  |
| Model 2C - Content Delivery Network for Video Distribution |         |       |           |           |             |  |
|                                                            |         |       |           |           | monthly     |  |
| Transit Fee                                                | 160,000 | mbps@ | \$13      | perMbps C | \$2,080,000 |  |
| Colo                                                       | 1       | rack@ | \$1,500   | perRack   | \$1,500     |  |
| Network Equip                                              | 1       | 6503  | \$30,000  | 3yrAmort  | \$833       |  |
| Servers                                                    | 1       |       | \$4,000   | 3yrAmort  | \$111       |  |
| Maintenance                                                |         |       |           | 15%       | \$367       |  |
| Staff                                                      | 0.5     |       | \$180,000 |           | \$7,500     |  |
| Total                                                      |         |       |           |           | \$2,090,311 |  |
|                                                            |         |       |           |           |             |  |
| # videos downloaded per month                              |         |       |           |           | 8,640,000   |  |
| Cost per video downloaded                                  |         |       |           |           | \$0.24      |  |

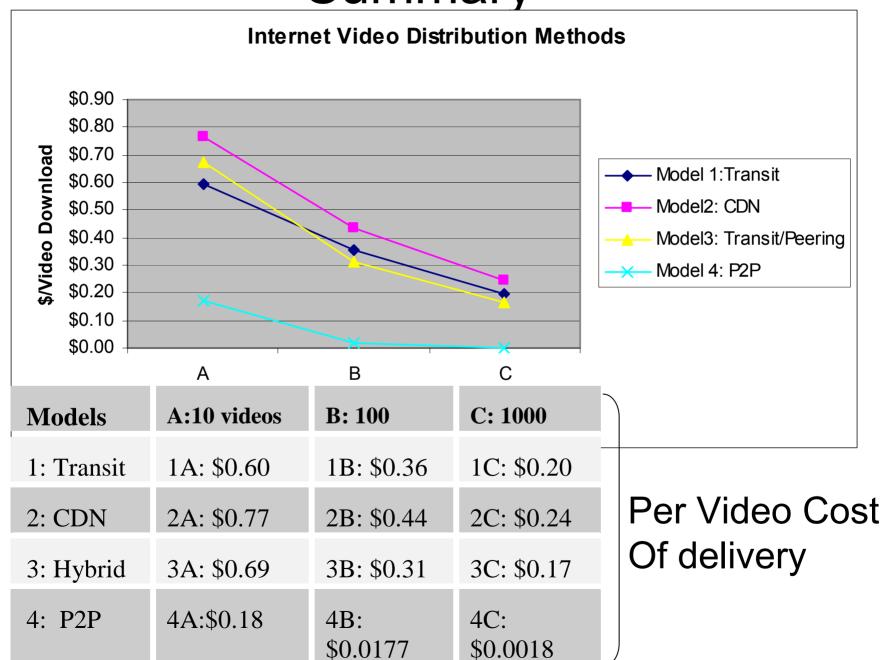
#### Model 3C: Transit/Peering Large Load

| A 1 1                                                         |         |         | 40.000    | N 41      |             |  |
|---------------------------------------------------------------|---------|---------|-----------|-----------|-------------|--|
| Average Load                                                  |         |         | 40,000    | Mbps      |             |  |
| 95th Percentile Load                                          |         | 4       | 160,000   | Mbps      |             |  |
| Peak Load                                                     |         | 6.6     | 264,000   | Mbps      |             |  |
| Model 3C - Blended Transit and Peering for Video distribution |         |         |           |           |             |  |
| 3 site                                                        | 25%     | peering |           |           | monthly     |  |
| Transit Fee                                                   | 120,000 | mbps@   | \$10      | perMbps   | \$1,200,000 |  |
| Colo                                                          | 42      | rack@   | \$2,000   | rack+port | \$84,000    |  |
| Network Equip                                                 | 12      | 6509    | \$150,000 | 3yrAmort  | \$50,000    |  |
| AggregationSw                                                 | 42      |         | \$10,000  | 3yrAmort  | \$3,889     |  |
| Servers                                                       | 792     |         | \$4,000   | 3yrAmort  | \$88,000    |  |
| Maintenance                                                   |         |         |           | 15%       | \$21,283    |  |
| Staff                                                         | 3       |         | \$180,000 |           | \$45,000    |  |
| Total                                                         |         |         |           |           | \$1,492,172 |  |
|                                                               |         |         |           |           |             |  |
| # videos downloaded per month                                 |         |         |           |           | 8,640,000   |  |
| Cost per video downloaded                                     |         |         |           |           | \$0.17      |  |

### Model 4C: P2P Large Load

| Average Load                  |                                                        | Mbps  |           | Mbps      |           |
|-------------------------------|--------------------------------------------------------|-------|-----------|-----------|-----------|
| 95th Percentile Load          |                                                        | 4     | 160,000   | Mbps      |           |
| Peak Load                     |                                                        | 6.6   | 264,000   | Mbps      |           |
| Model 4C - Pe                 | Model 4C - Peer-to-Peer Network for Video Distribution |       |           |           |           |
| single-site stor              | mcasting                                               |       |           |           | monthly   |
| Transit Fee                   | 100                                                    | mbps@ | \$50      | perMbps ( | \$5,000   |
| Colo                          | 1                                                      | rack@ | \$1,500   | perRack   | \$1,500   |
| Network Equip                 | 1                                                      | 6503  | \$30,000  | 3yrAmort  | \$833     |
| Servers                       | 1                                                      |       | \$4,000   | 3yrAmort  | \$111     |
| Maintenance                   |                                                        |       |           | 15%       | \$367     |
| Staff                         | 0.5                                                    |       | \$180,000 |           | \$7,500   |
| Total                         |                                                        |       |           |           | \$15,311  |
|                               |                                                        |       |           |           |           |
| # videos downloaded per month |                                                        |       |           |           | 8,640,000 |
| Cost per video downloaded     |                                                        |       |           |           | \$0.0018  |

Summary



#### Observations

- Internet Transit Supply ▼ Price ▲
- Internet Transit Model → src/dst specific
- Bottlenecks
  - IX Power, Router Capacity, Peer's Capacity,
  - Backbone Capacity, Last Mile bottleneck, 100G NIC?
  - Do I need to upgrade \$\$\$\$ gear to support my competitor (peer)?
- Identify Players, Positions, Motivations, Behavior
- Geoff Huston: "P2P has won. Telco/Cable co trying to keep its 1998 biz plan relevant."